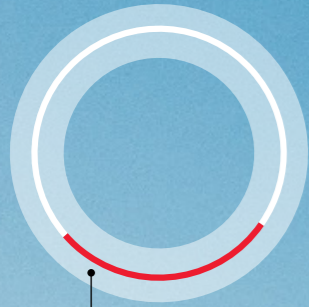


Toyota 2019/2020 Performance

Designing the future

100,000+

Australian hybrid vehicle sales
(cumulative)



17%

Australian hybrid vehicle sales (%)

10 vehicles

Hydrogen fuel cell vehicle –
Mirai demonstration model

Stage 1 complete

Hydrogen Centre

1,156kW

Solar capacity – Australia wide

Ever better vehicles

215,722

Toyota vehicle sales

Car Service
Gold Winner

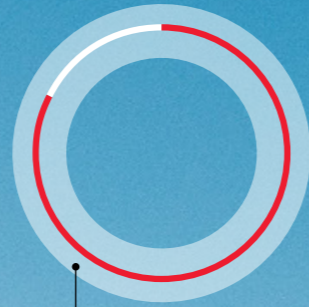
Reader's Digest Quality Service
Award 2020

Toyota
Hybrid RAV4

Drive Car of the Year

RAV4

CarsGuide 2019 Car of the Year



82.6

Net Promoter Score – sales

Ranked #1

Most trusted automotive company – Annual Trusted Brand Survey

Enriching communities

\$2.8 million

Community contributions

Building capabilities

1,722

Toyota employees
(headcount of full-time, part-time,
employees and contractors)

78

Employee engagement score

65

Employee enablement score

29%

Female representation in workforce

21

Lost time injuries

Wide-reaching economic impacts

60 years

Toyota operations in Australia



224

Toyota and Lexus dealerships

13,501

Toyota and Lexus dealer employees

8.29

Dealer satisfaction index

\$129 million

After-tax profit

\$1.2 billion

Supplier spend

1,456

Number of suppliers

