

Steps to buying a car

- 1 Start by researching car options & gather knowledge
- 2 Create wish list for car & accessories
- 3 Determine your budget
- 4 Make sure your driver's licence is current
- 5 Investigate finance options & get quotes

Decide whether you want a **New** or **Used** car?

New

Used

- 6 Visit dealership and get a finance & insurance quote from F&I Manager
- 7 Do test drives
- 8 Negotiate price, finance & insurance with dealership
- 9 Sign the contract
- 10 Arrange your insurance
- 11 Your new car is delivered to the dealership
- 12 Pick up your new car at the dealership & drive away
- 13 Organise the registration through the dealership

- 6 Research car reviews & market value price of car wanted
- 7 Spend time looking at all your options for used cars for sale
- 8 Ask the seller lots of questions about the car & do initial test drive
- 9 Check the car's service history
- 10 Dealers must guarantee title, but if buying privately, ensure you get a PPSR check
- 11 Arrange for car to be inspected by a mechanic if buying privately
- 12 Make sure seller's paperwork for the car is in order, including registration papers, safety checks etc
- 13 Do a final test drive
- 14 Negotiate
- 15 Pay a deposit & get a receipt
- 16 Arrange your insurance
- 17 Pick up your used car
- 18 Organise the registration transfer from the seller to you