

**TOYOTA  
FINANCE  
AUSTRALIA**



# ANNUAL FINANCIAL REPORT 2024

**FOR THE YEAR ENDED 31 MARCH 2024**

TOYOTA FINANCE AUSTRALIA LIMITED  
AND ITS CONTROLLED ENTITIES

ABN 48 002 435 181





## Acknowledgement of Country

In the spirit of Reconciliation, Toyota Finance Australia acknowledges the Traditional Owners of Country throughout Australia and their connections to the land, sea and community.

We pay our respects to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.



# FINANCIAL REPORT

## TABLE OF CONTENTS

Directors' report	2		
Auditor's independence declaration	6		
<b>Primary statements</b>			
Statements of comprehensive income	7		
Statements of financial position	8		
Statements of changes in equity	9		
Statements of cash flows	10		
<b>Basis of preparation</b>			
1. Corporate information	11		
2. Summary of material accounting policies	11		
<b>Results for the year</b>			
3. Financing revenue, expense and similar charges	14		
4. Other revenue	16		
5. Depreciation, write-off and amortisation	17		
6. Income tax expense	18		
7. Segment results	20		
<b>Lending</b>			
8. Financing assets and motor vehicles under operating lease	22		
9. Impairment of financing assets	27		
<b>Funding</b>			
10. Due to banks and other financial institutions	34		
11. Bonds and commercial paper	35		
12. Securitisation and transferred assets	36		
13. Credit facilities	37		
<b>Capital management</b>			
14. Contributed equity	39		
15. Reserves	39		
16. Retained earnings	40		
<b>Financial instruments and risk</b>			
17. Derivative financial instruments	41		
18. Non-derivative financial instruments	45		
19. Offsetting financial assets and financial liabilities	46		
20. Financial risk management	49		
<b>Operating assets and liabilities</b>			
21. Cash and cash equivalents	70		
22. Cash flow information	71		
23. Other assets	73		
24. Other liabilities and contract liabilities	73		
<b>Non-operating assets</b>			
25. Investment accounted for using the equity method	76		
26. Property, plant and equipment	78		
27. Right-of-use assets and lease liabilities	81		
28. Intangible assets	82		
29. Deferred tax assets	84		
<b>Unrecognised items</b>			
30. Contingent liabilities and assets	85		
31. Commitments	85		
32. Subsequent events	86		
<b>Other disclosure matters</b>			
33. Subsidiaries	86		
34. Related party transactions	87		
35. Auditor's remuneration	89		
36. Deed of cross guarantee	89		
Directors' declaration	92		
Independent auditor's report	93		

# DIRECTORS' REPORT

The directors present their report on Toyota Finance Australia Limited ("the company" or "Company") and the entities it controlled (together referred to as the "consolidated entity" or "Consolidated") at the end of, or during, the year ended 31 March 2024.

## 1. Directors

The directors of the company at any time during or since the end of the financial year are:

### CURRENT DIRECTORS

E. Tsirogiannis, a director since 2017; appointed as Managing Director on 1 July 2020

B. I. Knight, a director since 2014

G. McGrath, a director since 2016

M. J. Callachor, a director since 2017

M. Templin, a director since 2018

J. Pappas, a director since 2022

H. Ito, a director since 2023

## 2. Principal activities

During the year, the principal continuing activities of the consolidated entity were to:

- finance the acquisition of motor vehicles by retail and commercial customers, by way of consumer and commercial loans;
- provide bailment facilities and commercial loans to motor dealers;
- provide vehicle finance (by way of loans, term purchases, finance leases or operating leases) and fleet management services to corporate customers and government;
- sell retail insurance policies underwritten by third party insurers as agents; and
- to provide for car sharing services.

There were no significant changes in the nature of these activities during the year.

## 3. Dividends

Since the end of the financial year the directors have recommended the payment of a final fully franked ordinary dividend of \$74,382,000 (61.98 cents per fully paid share) to be paid on or before 30 June 2024 out of retained earnings as at 31 March 2024.

## DIRECTORS' REPORT (continued)

### 4. Review of operations

The net profit of the consolidated entity for the year ended 31 March 2024 was \$263,225,000 (2023: \$14,890,000) after deducting income tax expense of \$106,586,000 (2023: \$122,000).

The Reserve Bank of Australia (RBA) has continued to undertake monetary tightening measures to curtail inflation during the year, although it has paused interest rate increases since December 2023 as inflation starts to ease along with increasing cost of living concerns. The monetary tightening measures have impacted cost of funds and lending rates.

Strong new vehicle volume growth, as supply chain disruptions have started to ease, coupled with used vehicle prices holding above pre-covid levels has further supported operating income.

Underlying profitability has been impacted by the change in the fair value of derivatives used to manage exposure to foreign currency and interest rate risks. As the consolidated entity does not apply hedge accounting, changes in the fair value of derivatives are recognised immediately in the statements of comprehensive income as interest expense and similar charges. This introduces volatility in the consolidated entity's statement of comprehensive income and produces anomalous results through the lifecycle of the derivatives.

### 5. Significant changes in state of affairs

There were no significant changes in the state of affairs of the consolidated entity that occurred during the financial year under review.

### 6. Environmental regulation

The operations of the consolidated entity are not subject to any particular or significant environmental regulation.

### 7. Matters subsequent to the end of the financial year

The directors are not aware of any other matter or circumstance not otherwise dealt within the report or the financial statements that has or may significantly affect the operations of the consolidated entity, the results of those operations or the state of affairs of the consolidated entity in subsequent financial periods.

Matters subsequent to the balance sheet date are disclosed in detail in note 32 to the financial statements. Directors consider management view to be appropriate under the current circumstances around these events.

## DIRECTORS' REPORT (continued)

### 8. Likely developments and expected results of operations

The consolidated entity expects its underlying operations to operate profitably in the financial year ending 31 March 2025, although fluctuations in the fair value and translation of some financial instruments resulting in unrealised gains or losses recognised through the statements of comprehensive income may produce anomalous results.

Further information on likely developments in the operations of the consolidated entity and the expected results of operations have not been included in this report, as the directors believe it would be likely to result in unreasonable prejudice to the consolidated entity.

### 9. Indemnity and insurance of directors and officers

During the financial year, the company paid a premium of \$164,353 to insure the officers of the company and its controlled entities including the directors, company secretaries, and other officers against allegations of wrongdoing (other than intentional wrongdoing).

The company has entered a deed of access and indemnity with each director and the company's responsible managers, whereby it has agreed to:

- a. to the maximum extent permitted by law, indemnify directors and responsible managers against any liability in connection with a director's or responsible manager's act; legal costs incurred by a director or responsible manager in defending a claim or incurred in obtaining legal advice in relation to the performance of their functions and the discharge of their duties as an officer of the company; except where the liability arises in connection with an act which is fraudulent, criminal, dishonest or a wilful default of the director's and responsible manager's duties as a director or responsible manager of the company;
- b. allow directors and responsible managers to have access to, and take copies, of the company's or a controlled entity's books for the purpose of assisting them in relation to any claim; and
- c. maintain insurance against liabilities (other than excluded liabilities) incurred as a director, responsible manager or an officer of the company or a controlled entity.

### 10. Indemnity of auditor

The company has agreed to indemnify its auditor, PricewaterhouseCoopers, to the extent permitted by law, against any claim by a third party arising from the company's breach of its agreement. The indemnity stipulates that the company will meet the full amount of any such liabilities incurred, including a reasonable amount of legal costs.

### 11. Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company and its controlled entities, or to intervene in any proceedings to which the company and its controlled entities is a party, for the purpose of taking responsibility on behalf of the company and its controlled entities for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company and its controlled entities with leave of the Court under section 237 of the Corporations Act 2001.

## DIRECTORS' REPORT (continued)

### 12. Auditor's independence declaration

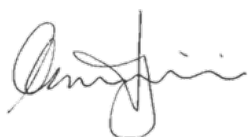
A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 6.

### 13. Rounding of amounts

The company and its controlled entities are of a kind referred to in ASIC Legislative Instrument 2016/191 relating to "rounding off" of amounts in the directors' report. Amounts in the directors' report and financial report have been rounded off in accordance with that Instrument to the nearest thousand dollars or, in certain cases, to the nearest dollar.

This report is made in accordance with a resolution of the directors.

For and on behalf of the Board,



E. Tsirogiannis  
**Director**

Sydney  
27 June 2024



H. Ito  
**Director**

Sydney  
27 June 2024



### Auditor's Independence Declaration

As lead auditor for the audit of Toyota Finance Australia Limited for the year ended 31 March 2024, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Toyota Finance Australia Limited and the entities it controlled during the period.

A handwritten signature in blue ink, appearing to read 'D R Cox', is written over a faint blue horizontal line.

David R Cox  
Partner  
PricewaterhouseCoopers

Sydney  
27 June 2024

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## STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2024

	Note	Consolidated		Company	
		2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Interest revenue	3a	1,522,927	998,153	1,304,033	883,945
Rental income on motor vehicles under operating lease		525,251	440,162	525,251	440,162
Fee income	3b	61,327	54,015	54,278	48,854
<b>Financing and similar revenue</b>		<b>2,109,505</b>	<b>1,492,330</b>	<b>1,883,562</b>	<b>1,372,961</b>
Interest expense and similar charges	3a	(1,038,303)	(933,184)	(1,146,204)	(1,105,080)
Depreciation expense on motor vehicles under operating lease		(422,741)	(368,282)	(422,741)	(368,282)
<b>Financing expense and similar charges</b>		<b>(1,461,044)</b>	<b>(1,301,466)</b>	<b>(1,568,945)</b>	<b>(1,473,362)</b>
<b>Net financing and similar revenue</b>		<b>648,461</b>	<b>190,864</b>	<b>314,617</b>	<b>(100,401)</b>
Other revenue	4	116,234	92,788	325,116	255,970
<b>Net operating income</b>		<b>764,695</b>	<b>283,652</b>	<b>639,733</b>	<b>155,569</b>
Credit impairment loss	9c	(73,931)	(15,640)	(70,014)	(7,674)
Non-credit impairment (loss)/reversal	8b	(428)	21,086	(428)	21,086
Employee benefits expense		(194,213)	(177,220)	(194,213)	(177,220)
Depreciation, write-off and amortisation	5	(35,345)	(29,034)	(35,345)	(29,034)
IT and communication expense		(54,033)	(41,334)	(54,033)	(41,334)
Sales and marketing expense		(9,418)	(9,765)	(9,418)	(9,765)
Other expenses		(42,800)	(32,783)	(43,185)	(32,968)
Share of overhead expenses as related to subsidiary		-	-	50,981	39,519
Share of net profits of associate accounted for using the equity method	25	15,284	16,050	-	-
<b>Profit/(loss) before income tax</b>		<b>369,811</b>	<b>15,012</b>	<b>284,078</b>	<b>(81,821)</b>
Income tax (expense)/credit	6	(106,586)	(122)	(100,038)	1,472
<b>Profit/(loss) attributable to owners of Toyota Finance Australia Limited</b>		<b>263,225</b>	<b>14,890</b>	<b>184,040</b>	<b>(80,349)</b>
<b>Other comprehensive income</b>					
<i>Items that may be reclassified to profit or loss</i>					
Exchange differences on translation of foreign operations	15	(2,067)	828	-	-
<b>Total comprehensive income/(loss) attributable to owners of Toyota Finance Australia Limited</b>		<b>261,158</b>	<b>15,718</b>	<b>184,040</b>	<b>(80,349)</b>

The above statements of comprehensive income should be read in conjunction with the accompanying notes.

# STATEMENTS OF FINANCIAL POSITION

## AS AT 31 MARCH 2024

	Note	Consolidated		Company	
		2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Assets</b>					
Cash and cash equivalents	21	3,070,045	2,104,066	3,070,045	2,104,066
Loans and receivables	8a	26,209,498	22,252,676	22,252,861	19,194,809
Motor vehicles under operating lease	8b	2,242,356	1,864,213	2,242,356	1,864,213
Derivative financial instruments	17	448,123	515,314	448,123	491,183
Investment accounted for using the equity method	25	116,189	102,972	4,284	4,284
Intangible assets	28	64,068	55,156	64,068	55,156
Property, plant and equipment	26	17,341	17,532	17,341	17,532
Right-of-use assets	27	39,911	21,865	39,911	21,865
Deferred tax assets	29	-	5,723	-	4,590
Other assets	23	134,186	128,112	5,277,361	4,463,091
<b>Total assets</b>		<b>32,341,717</b>	<b>27,067,629</b>	<b>33,416,350</b>	<b>28,220,789</b>
<b>Liabilities</b>					
Due to banks and other financial institutions	10	7,911,831	7,140,674	2,431,508	2,281,887
Bonds and commercial paper	11	20,971,661	16,788,751	20,971,661	16,788,751
Related party liabilities – securitisation trusts and subsidiary		-	-	6,661,010	6,105,182
Derivative financial instruments	17	414,605	623,947	487,357	623,947
Deferred tax liabilities	29	31,874	-	36,017	-
Other liabilities	24a	656,424	449,212	648,829	454,213
Contract liabilities	24b	136,974	125,300	136,974	125,300
Lease liabilities	27	46,479	29,034	46,479	29,034
<b>Total liabilities</b>		<b>30,169,848</b>	<b>25,156,918</b>	<b>31,419,835</b>	<b>26,408,314</b>
<b>Net assets</b>		<b>2,171,869</b>	<b>1,910,711</b>	<b>1,996,515</b>	<b>1,812,475</b>
<b>Equity</b>					
Contributed equity	14	120,000	120,000	120,000	120,000
Reserves	15	2,890	4,957	-	-
Retained earnings	16	2,048,979	1,785,754	1,876,515	1,692,475
<b>Total equity</b>		<b>2,171,869</b>	<b>1,910,711</b>	<b>1,996,515</b>	<b>1,812,475</b>

The above statements of financial position should be read in conjunction with the accompanying notes.

## STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2024

<b>Consolidated</b>		<b>Contributed equity \$'000</b>	<b>Reserves \$'000</b>	<b>Retained earnings \$'000</b>	<b>Total equity \$'000</b>
	<b>Note</b>				
<b>Balance at 1 April 2022</b>		120,000	4,129	1,872,356	1,996,485
Profit for the year		-	-	14,890	14,890
Other comprehensive income	15	-	828	-	828
<b>Total comprehensive income for the year</b>		-	<b>828</b>	<b>14,890</b>	<b>15,718</b>
Dividend paid	16	-	-	(101,492)	(101,492)
<b>Balance at 31 March 2023</b>		<b>120,000</b>	<b>4,957</b>	<b>1,785,754</b>	<b>1,910,711</b>
Profit for the year		-	-	263,225	263,225
Other comprehensive loss	15	-	(2,067)	-	(2,067)
<b>Total comprehensive income for the year</b>		-	<b>(2,067)</b>	<b>263,225</b>	<b>261,158</b>
Dividend paid	16	-	-	-	-
<b>Balance at 31 March 2024</b>		<b>120,000</b>	<b>2,890</b>	<b>2,048,979</b>	<b>2,171,869</b>
<b>Company</b>					
	<b>Note</b>	<b>Contributed equity \$'000</b>	<b>Reserves \$'000</b>	<b>Retained earnings \$'000</b>	<b>Total equity \$'000</b>
<b>Balance at 1 April 2022</b>		120,000	-	1,874,316	1,994,316
Loss for the year		-	-	(80,349)	(80,349)
Other comprehensive income	15	-	-	-	-
<b>Total comprehensive income for the year</b>		-	-	<b>(80,349)</b>	<b>(80,349)</b>
Dividend paid	16	-	-	(101,492)	(101,492)
<b>Balance at 31 March 2023</b>		<b>120,000</b>	-	<b>1,692,475</b>	<b>1,812,475</b>
Profit for the year		-	-	184,040	184,040
Other comprehensive income	15	-	-	-	-
<b>Total comprehensive income for the year</b>		-	-	<b>184,040</b>	<b>184,040</b>
Dividend paid	16	-	-	-	-
<b>Balance at 31 March 2024</b>		<b>120,000</b>	-	<b>1,876,515</b>	<b>1,996,515</b>

The above statements of changes in equity should be read in conjunction with the accompanying notes.



## STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2024

	Note	Consolidated		Company	
		2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Cash flows from operating activities</b>					
Net cash outflow from lending and other operating activities		(4,489,982)	(2,310,352)	(4,136,294)	(2,001,127)
Interest received		1,692,021	1,171,307	1,446,234	1,033,977
Short term lease payments		-	(254)	-	(254)
Rental income received		525,251	440,162	525,251	440,162
Interest paid		(1,015,081)	(551,049)	(1,122,982)	(722,944)
Income taxes refunded/(paid)		16,021	(170,730)	16,021	(170,730)
<b>Net cash outflow from operating activities</b>	<b>22a</b>	<b>(3,271,770)</b>	<b>(1,420,916)</b>	<b>(3,271,770)</b>	<b>(1,420,916)</b>
<b>Cash flows from investing activities</b>					
Payments for intangible assets		(25,634)	(33,996)	(25,634)	(33,996)
Payments for property, plant and equipment		(8,452)	(4,455)	(8,452)	(4,455)
Proceeds from sale of non-leased property, plant and equipment		5,014	3,659	5,014	3,659
Dividends received from associate		-	10,228	-	10,228
<b>Net cash outflow from investing activities</b>		<b>(29,072)</b>	<b>(24,564)</b>	<b>(29,072)</b>	<b>(24,564)</b>
<b>Cash flows from financing activities</b>					
Proceeds from borrowings		30,448,155	31,296,359	30,448,155	31,296,359
Repayments of borrowings		(26,173,611)	(29,834,898)	(26,173,611)	(29,834,898)
Principal lease payments		(7,723)	(7,867)	(7,723)	(7,867)
Dividends paid to parent		-	(101,492)	-	(101,492)
<b>Net cash inflow from financing activities</b>		<b>4,266,821</b>	<b>1,352,102</b>	<b>4,266,821</b>	<b>1,352,102</b>
Net increase/(decrease) in cash and cash equivalents		965,979	(93,378)	965,979	(93,378)
Cash and cash equivalents at beginning of period		2,104,066	2,197,444	2,104,066	2,197,444
<b>Cash and cash equivalents at end of period</b>	<b>21</b>	<b>3,070,045</b>	<b>2,104,066</b>	<b>3,070,045</b>	<b>2,104,066</b>

The above statements of cash flows should be read in conjunction with the accompanying notes.

# BASIS OF PREPARATION

## 1. Corporate information

These financial statements cover Toyota Finance Australia Limited (hereinafter “the company” or “Company”) and the entities it controlled (together referred to as the “consolidated entity” or “Consolidated”) which includes:

- Toyota Finance Australia Limited
- Australian Alliance Automotive Finance Pty Limited
- Securitisation trust entities:
  - Southern Cross Toyota 2009-1 Trust
  - King Koala TFA 2012-1 Trust

Toyota Finance Australia Limited is limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

**Toyota Finance Australia Limited**  
**Level 9, 207 Pacific Highway**  
**St Leonards, New South Wales, 2065**

A description of the nature of the consolidated entity’s principal activities is included in the directors’ report on page 2, which is not part of the financial statements.

The financial statements were authorised for issue by the directors on 27 June 2024. The company has the power to amend and reissue the financial statements.

## 2. Summary of material accounting policies

The material accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### A) BASIS OF PREPARATION

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. The consolidated entity is a for-profit entity for the purpose of preparing the financial statements.

From time to time, the group may reclassify certain comparative financial information to conform with the presentation in the current year. No material reclassifications were made in the current year.

## BASIS OF PREPARATION (continued)

### 2. Summary of material accounting policies (continued)

#### Compliance with International Financial Reporting Standards

The financial statements of the consolidated entity and company comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### New accounting standards, amendments and interpretations that are not yet effective

##### (i) IFRS 18 Presentation and Disclosure in Financial Statements

In April 2024, the International Accounting Standards Board issued IFRS18 Presentation and Disclosure in Financial Statements (IFRS 18) which sets out requirements for the presentation and disclosure of information in general purpose financial statements. IFRS 18 is effective for annual reporting periods beginning on or after 1 January 2027. The transition of IFRS 18 require retrospective application. The AASB is expected to issue the Australian equivalent of the standard in June 2024. The Consolidated Entity is continuing to assess the full impact of adopting IFRS 18.

##### (ii) Other amendments made to existing standards

Other amendments to existing standards that are not mandatorily effective for the annual reporting period beginning on 1 April 2023 and have not been early adopted, are not likely to result in a material impact to the Consolidated Entity's financial statements.

#### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities at fair value through the statements of comprehensive income (derivatives).

#### Going concern

The directors consider that the consolidated entity has sufficient resources to meet all its obligations as and when they fall due. Therefore, the financial statements have been prepared on a going concern basis, which assumes that the consolidated entity will be able to realise its assets and discharge its liabilities in the normal course of business.

### B) PRINCIPLES OF CONSOLIDATION

#### (i) Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Toyota Finance Australia Limited as at 31 March 2024, and the results of all subsidiaries for the year then ended. Toyota Finance Australia Limited and its controlled entities together are referred to in the financial statements as the consolidated entity.

Subsidiaries are all entities (including structured entities) over which the company has control. The company controls an entity when the company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are deconsolidated from the date that the control ceases.

The acquisition method of accounting is used to account for business combinations by the company.

Intercompany transactions, balances, and unrealised gains on transactions between consolidated entities are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the company.



## BASIS OF PREPARATION (continued)

### 2. Summary of material accounting policies (continued)

#### (ii) Associates

Associates are entities over which the consolidated entity has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for in the consolidated financial statements using the equity method of accounting, after initially being recognised at cost. Investments in associates are accounted for in the company financial statements at cost less accumulated impairments.

The consolidated entity's share of its associates' post-acquisition profits or losses is recognised by the consolidated entity in the statements of comprehensive income, and its share of post-acquisition movements in reserves is recognised in "other comprehensive income". The cumulative post-acquisition movements are adjusted against the carrying amount of the investment.

Dividends received from associates are recognised in the consolidated financial statements as a reduction against the carrying amount of the investment. The company recognises dividends received or receivable from associates in the statements of comprehensive income.

When the consolidated entity's share of losses in an associate is equal to or exceeds its interest in the associate, including any other unsecured long-term receivables, the consolidated entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of its associate.

Unrealised gains on transactions between the consolidated entity and its associates are eliminated to the extent of the consolidated entity's interest in associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

### C) FOREIGN CURRENCY TRANSLATION

#### (i) Functional and presentation currency

Items included in the financial statements of the consolidated entity are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated entity's financial statements are presented in Australian dollars, which is the company's functional and presentation currency.

On consolidation, the exchange differences arising from the translation of the net investment in the foreign entity from functional to presentation currency is recognised in "other comprehensive income".

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statements of comprehensive income.

Foreign exchange gains and losses that relate to borrowings are presented in the statements of comprehensive income, within "interest expense and similar charges". All other foreign exchange gains and losses are presented in the statements of comprehensive income on a net basis within "other revenue" or "other expenses".

### D) ROUNDING OF AMOUNTS

The company is of a kind referred to in ASIC Legislative Instrument 2016/191 relating to the "rounding off" of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with the Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

## BASIS OF PREPARATION (continued)

### 2. Summary of material accounting policies (continued)

#### E) PRIOR YEAR COMPARATIVES

Where relevant, comparatives in the consolidated entity's financial report have been restated to conform to the current year presentation.

Information on restatements of prior year comparatives for the company's financial information is set out in note 2(a).

## RESULTS FOR THE YEAR

This section provides information and accounting policies on individual line items in the statements of comprehensive income, including:

- interest revenue and expense
- fee income on originated assets
- other revenue
- depreciation, write-off and amortisation
- income tax expense
- segment results

### 3. Financing revenue, expense and similar charges

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>(a) Interest revenue and expense</b>				
<b>Interest revenue</b>				
Interest revenue	1,695,144	1,175,631	1,449,357	1,038,301
Fee income recognised using the effective interest rate method	98,349	90,014	83,948	79,315
Fee expense recognised using the effective interest rate method	(270,566)	(267,492)	(229,272)	(233,671)
<b>Total interest revenue</b>	<b>1,522,927</b>	<b>998,153</b>	<b>1,304,033</b>	<b>883,945</b>
<b>Interest expense and similar charges</b>				
Interest expense	1,006,852	510,731	1,068,458	682,627
Net loss on translation of foreign currency debt	407,512	1,207,576	407,512	1,207,576
Fair value gain on derivative financial instruments at fair value through statements of comprehensive income	(406,720)	(813,928)	(358,099)	(813,928)
Transaction costs	29,735	27,869	27,409	27,869
Interest on lease liabilities	924	936	924	936
<b>Total interest expense and similar charges</b>	<b>1,038,303</b>	<b>933,184</b>	<b>1,146,204</b>	<b>1,105,080</b>
<b>(b) Fee income earned on originated assets</b>				
Administration and management fee	58,104	51,966	51,645	47,179
Other fees	3,223	2,049	2,633	1,675
<b>Total fee income</b>	<b>61,327</b>	<b>54,015</b>	<b>54,278</b>	<b>48,854</b>

## RESULTS FOR THE YEAR (continued)

### 3. Financing revenue, expense and similar charges (continued)

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of direct sales costs and taxes.

The consolidated entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the consolidated entity, and specific criteria have been met. Revenue is recognised for the major business activities as follows:

#### (i) Term loans and term purchases

Interest income arising from term loans and term purchases is recognised over the period of the contract using the effective interest rate method. Interest income derived from term loans and term purchases is included in "interest revenue".

#### (ii) Leased assets where the consolidated entity is the lessor

##### (a) Finance leases

Interest income derived from finance leases is recognised over the period of the contract using the effective interest rate method. Interest income derived from finance leases is included in "interest revenue".

##### (b) Operating leases

Lease rental receivables on operating leases are recognised on a systematic basis over the effective lease term. Income derived from operating leases is included in "rental income on motor vehicles under operating lease". Operating leases have an average term of 49 months in the current period (2023: 50 months).

#### (iii) Fee income and expense

Fee income (establishment fee and termination fee) is recognised over the period of the contracts using the effective interest rate method.

Fee expense (holdback commission and performance bonus) is recognised over the period of the contracts using the effective interest rate method.

Revenue from administration and management fees is recognised over time, as the services are provided while other fees are recognised at the point in time when the transaction takes place.



## RESULTS FOR THE YEAR (continued)

### 4. Other revenue

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Net gain on disposal of leased and fixed assets*	68,453	60,561	68,453	60,561
Net insurance distribution revenue	20,438	14,104	19,576	13,475
Net maintenance revenue	21,379	15,098	21,379	15,098
Other income **	5,964	3,025	215,708	166,836
<b>Total other revenue</b>	<b>116,234</b>	<b>92,788</b>	<b>325,116</b>	<b>255,970</b>

\* The net gain on disposal of leased and fixed assets represents proceeds of \$393,687,000 (2023: \$290,548,000) and cost of sales of \$325,234,000 (2023: \$229,987,000).

\*\* Other income for the company includes residual income from the securitisation trusts amounting to \$209,744,000 as at 31 March 2024 (2023: \$153,583,000).

Net insurance distribution revenue and net maintenance revenue are recognised as the related services are performed. Net maintenance revenue represents net income received for facilitating the provision of maintenance services on fleet contracts. The revenue is recognised as those services are provided. The consolidated entity acts as an agent and as such presents the revenue received net of associated costs in the statements of comprehensive income. Revenue received in advance of the services being provided is presented as a contract liability until such point as the services have been provided. Further information in relation to contract liabilities is presented in note 24b.

## RESULTS FOR THE YEAR (continued)

### 5. Depreciation, write-off and amortisation

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Profit before income tax includes the following specific expenses:</b>				
Depreciation on property, plant and equipment				
Right-of-use assets	7,009	7,135	7,009	7,135
Leasehold improvements	2,302	2,304	2,302	2,304
Plant and equipment	417	635	417	635
Motor vehicles	2,191	2,092	2,191	2,092
Write-off on property, plant and equipment	17	13	17	13
<b>Total depreciation and write-off</b>	<b>11,936</b>	<b>12,179</b>	<b>11,936</b>	<b>12,179</b>
<b>Amortisation</b>				
Computer software development *	21,434	16,855	21,434	16,855
Computer software write-off	1,975	-	1,975	-
<b>Total amortisation</b>	<b>23,409</b>	<b>16,855</b>	<b>23,409</b>	<b>16,855</b>
<b>Total depreciation, write-off and amortisation</b>	<b>35,345</b>	<b>29,034</b>	<b>35,345</b>	<b>29,034</b>

\* The amortisation of computer software development as at 31 March 2024 includes amortisation of software as a service arrangements amounting to \$6,687,000 (2023: \$5,116,000).

Assets that are subject to depreciation, write-off and amortisation are tested for impairment, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to resell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels, for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other asset groups (cash generating units).

Refer to notes 26 to 28 for further information on depreciation, write-off and amortisation.

## RESULTS FOR THE YEAR (continued)

### 6. Income tax expense

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Current tax	114,722	-	108,209	-
Deferred tax	37,597	(1,165)	40,607	(2,432)
Prior year tax losses utilised by the head entity of the income tax consolidated group	(45,631)	-	(49,335)	-
Under/(over) provision in prior year	(102)	1,287	557	960
<b>Income tax expense/(credit) attributable to continuing operations</b>	<b>106,586</b>	<b>122</b>	<b>100,038</b>	<b>(1,472)</b>
<i>Deferred income tax expense included in income tax expense comprises:</i>				
(Decrease)/increase in deferred tax assets	(29,587)	14,575	(32,597)	15,842
(Increase) in deferred tax liabilities	(8,010)	(13,410)	(8,010)	(13,410)
	<b>(37,597)</b>	<b>1,165</b>	<b>(40,607)</b>	<b>2,432</b>
<i>Numerical reconciliation of income tax expense to prima facie tax payable:</i>				
Profit/(loss) from continuing operations before income tax expense	369,811	15,012	284,078	(81,821)
<b>Prima facie tax payable/(receivable) @ 30%</b>	<b>110,943</b>	<b>4,504</b>	<b>85,223</b>	<b>(24,546)</b>
<i>Tax effect of amounts which are not deductible (taxable) in calculating taxable income:</i>				
Tax on securitisation trusts' net income	-	-	14,587	25,709
Dividend income from associate	-	-	-	(3,068)
Share of net profit of associate	(4,585)	(4,815)	-	-
Sundry items	374	451	374	451
	<b>106,732</b>	<b>140</b>	<b>100,184</b>	<b>(1,454)</b>
Prior period adjustments	(146)	(18)	(146)	(18)
<b>Income tax expense/(credit) attributable to continuing operations</b>	<b>106,586</b>	<b>122</b>	<b>100,038</b>	<b>(1,472)</b>
<i>Numerical reconciliation of income tax expense to prima facie tax payable on other comprehensive income:</i>				
Other comprehensive income	(2,067)	828	-	-
<b>Prima facie tax (receivable)/payable @ 30%</b>	<b>(620)</b>	<b>248</b>	<b>-</b>	<b>-</b>
<i>Tax effect of amounts which are not deductible (taxable) in calculating taxable income:</i>				
Exchange differences on translation of foreign operations	620	(248)	-	-
	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

The income tax expense or credit for the period is the tax payable or receivable on the current period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.



## RESULTS FOR THE YEAR (continued)

### 6. Income tax expense (continued)

Deferred tax assets are recognised for deductible temporary differences only if it is probable that future taxable amounts will be available to utilise those temporary differences. Deferred tax assets relating to unused tax losses are recognised only to the extent that it is probable:

- Taxable profits of other members of the income tax consolidated group, to which the Australian members of the consolidated entity belong are, or will be, available to utilise against the losses either in the fiscal year or a future fiscal year; and/or
- Future taxable profits of the consolidated entity will be available against which the benefits of the deferred tax asset can be utilised.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities, where the consolidated entity is able to control the timing of the reversal of the temporary differences, and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities, and when the deferred tax balances relate to the same taxation authority. Current tax assets and liabilities are offset where the consolidated entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in "other comprehensive income" or directly in "equity". In this case, the tax is also recognised in "other comprehensive income" or directly in "equity", respectively.

#### TAX CONSOLIDATION LEGISLATION

The company and its wholly owned Australian controlled entities have implemented the tax consolidation legislation from 1 April 2003 in association with other Australian incorporated entities with common ownership.

On adoption of the income tax consolidation legislation, the entities in the income tax consolidated group entered into an income tax sharing agreement which, in the opinion of the directors, limits the joint and several liability for income tax of the consolidated entity in the case of a default by the head entity, Toyota Motor Corporation Australia Limited.

As a consequence, the consolidated entity is no longer subject to income tax and does not recognise any current tax balances in its own financial statements unless the head entity of the income tax consolidated group (Toyota Motor Corporation Australia Limited) is in default of its obligations, or a default is probable, under the tax consolidation legislation.

The consolidated entity has also entered into an income tax funding agreement under which the consolidated entity fully compensates the head entity of the income tax consolidated group for any current income tax payable and is compensated by the head entity for any current income tax receivable. The funding amounts are determined by reference to the amounts recognised in the consolidated entity's financial statements.

The amounts receivable or payable under the income tax funding agreement is due upon receipt of the funding advice from the head entity of the income tax consolidated group, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay income tax instalments.

Deferred tax balances are recognised in the consolidated entity financial statements in accordance with UIG 1052 Tax Consolidation Accounting. Amounts receivable or payable under a tax funding agreement with the head entity are recognised in accordance with the terms and conditions of the agreement as tax-related amounts receivable and payable.

## RESULTS FOR THE YEAR (continued)

### 7. Segment results

Management has determined the operating segments based on reports reviewed by the board of directors that are used to make strategic decisions. It categorises the operations of the business into two main business streams – retail and fleet. Retail segment comprised of loans and leases to consumer and commercial customers, including wholesale finance consisting of loans and bailment facilities to motor vehicle dealerships. Fleet segment comprised of loans and leases to small businesses and fleet customers. Fleet customers include medium to large commercial clients and government bodies. The consolidated entity's business segments operate in Australia.

#### Consolidated

31 March 2024

	Retail \$'000	Fleet \$'000	Unallocated* \$'000	Total \$'000
Net financing revenue (excluding fee income)	407,829	95,793	83,512	587,134
Fee income				
Fee income recognised over a period of time	40,224	17,880	-	58,104
Fee income/(expense) recognised at a point in time	3,811	(548)	(40)	3,223
Other revenue				
Other revenue recognised at a point in time	17,139	22,573	8,069	47,781
Net gain on disposal of leased and fixed assets	-	67,757	696	68,453
Net operating income	469,003	203,455	92,237	764,695
Total reporting segment operating profit	130,902	87,320	-	218,222

#### Consolidated

31 March 2023

	Retail \$'000	Fleet \$'000	Unallocated* \$'000	Total \$'000
Net financing revenue (excluding fee income)	341,868	83,474	(288,493)	136,849
Fee income				
Fee income recognised over a period of time	36,941	15,025	-	51,966
Fee income/(expense) recognised at a point in time	3,630	(1,608)	27	2,049
Other revenue				
Other revenue recognised at a point in time	14,093	15,490	2,644	32,227
Net gain on disposal of leased and fixed assets	-	59,650	911	60,561
Net operating income/(loss)	396,532	172,031	(284,911)	283,652
Total reporting segment operating profit	163,717	116,249	-	279,966

#### Assets

31 March 2024

	Retail \$'000	Fleet \$'000	Unallocated* \$'000	Total \$'000
Segment assets	23,228,757	5,223,097	3,889,863	32,341,717

#### Assets

31 March 2023

	Retail \$'000	Fleet \$'000	Unallocated* \$'000	Total \$'000
Segment assets	19,530,926	4,585,962	2,950,741	27,067,629

\* Unallocated includes the activities undertaken by the centralised treasury and ancillary support functions.

## RESULTS FOR THE YEAR (continued)

### 7. Segment results (continued)

The consolidated entity's segment operating profit reconciles to consolidated profit attributable to owners as presented in the financial statement as follows:

<b>Consolidated</b>	<b>2024</b> <b>\$'000</b>	<b>2023</b> <b>\$'000</b>
Total reporting segment operating profit	218,222	279,966
Share of net profits of associate accounted for using the equity method	15,284	16,050
Fair value gain/(loss)	42,889	(335,519)
Other unallocated net income	93,416	54,515
<b>Profit before income tax</b>	<b>369,811</b>	<b>15,012</b>
Income tax expense	(106,586)	(122)
<b>Profit attributable to owners of Toyota Finance Australia Limited</b>	<b>263,225</b>	<b>14,890</b>

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker who is responsible for allocating resources and assessing performance of the operating segments has been identified as the board of directors.

## LENDING

This section focuses on the lending assets of the consolidated entity. Further information is provided on the loans and receivables, and impairment relating to these financing assets.

### 8. Financing assets and motor vehicles under operating lease

#### (a) Loans and receivables

	Note	Consolidated		Company	
		2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Finance leases		1,355,239	1,113,333	1,355,239	1,113,333
Unearned income on finance leases		(127,552)	(73,228)	(127,552)	(73,228)
<b>Finance leases – Net</b>		<b>1,227,687</b>	<b>1,040,105</b>	<b>1,227,687</b>	<b>1,040,105</b>
Bailment stock		4,611,151	2,921,785	3,548,444	2,199,431
Term loans		19,956,935	17,816,838	17,049,784	15,468,104
Term purchases		574,592	614,915	574,592	614,915
<b>Net loans and receivables (net of unearned income)</b>		<b>26,370,365</b>	<b>22,393,643</b>	<b>22,400,507</b>	<b>19,322,555</b>
Provision for impairment of loans and receivables and GFV	9a & b	(160,867)	(140,967)	(147,646)	(127,746)
<b>Net loans and receivables</b>		<b>26,209,498</b>	<b>22,252,676</b>	<b>22,252,861</b>	<b>19,194,809</b>
<b>Maturity analysis (net of unearned income)</b>					
Current					
Net loans and receivables maturing within 12 months		10,336,623	8,014,206	8,564,617	6,736,877
Non-current					
Net loans and receivables maturing beyond 12 months		16,033,742	14,379,437	13,835,890	12,585,678
		<b>26,370,365</b>	<b>22,393,643</b>	<b>22,400,507</b>	<b>19,322,555</b>

## LENDING (continued)

### 8. Financing assets and motor vehicles under operating lease (continued)

#### Future minimum lease receipts under finance leases

##### Consolidated and Company

31 March 2024

31 March 2023

	Gross investment in finance lease receivables \$'000	Unearned income \$'000	Present value of minimum lease payments receivables \$'000	Gross investment in finance lease receivables \$'000	Unearned income \$'000	Present value of minimum lease payment receivables \$'000
Not later than one year	399,128	(49,944)	349,184	331,748	(29,151)	302,597
One to two years	345,900	(35,917)	309,983	286,792	(20,602)	266,190
Two to three years	276,713	(23,302)	253,411	231,792	(13,059)	218,733
Three to four years	210,592	(12,107)	198,485	164,312	(6,762)	157,550
Four to five years	82,739	(4,486)	78,253	66,208	(2,586)	63,622
Over five years	40,167	(1,796)	38,371	32,481	(1,068)	31,413
<b>Total</b>	<b>1,355,239</b>	<b>(127,552)</b>	<b>1,227,687</b>	<b>1,113,333</b>	<b>(73,228)</b>	<b>1,040,105</b>

#### CONCENTRATION OF EXPOSURES

The majority of the consolidated entity's loans and receivables are provided to finance the purchase of motor vehicles or motor dealership assets.

#### RECOGNITION AND DERECOGNITION

Financing assets are recognised on transaction settlement date, which is the date the consolidated entity becomes party to an irrevocable financing arrangement. Financing assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through the statements of comprehensive income. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred, and the consolidated entity has transferred substantially all the risks and rewards of ownership.

#### CLASSIFICATION AND SUBSEQUENT MEASUREMENT

##### Classification

Loans and receivables are classified at amortised cost based on the following factors:

- Their contractual terms give rise to cash flows on specified dates, that represents solely payments of principal and interest ("SPPI") on the principal amount outstanding; and
- They are held within a business model whose objective is achieved by holding them to collect contractual cash flows.

Solely Payments of Principal and Interest ("SPPI"): For the purpose of this assessment, principal is defined as the fair value of the financial asset on initial recognition. Interest is defined as consideration for the time value of money, the credit risk associated with the principal amount outstanding during a particular period of time, profit margin, and for other basic lending risks and costs (e.g. liquidity risk and administrative costs).



## LENDING (continued)

### 8. Financing assets and motor vehicles under operating lease (continued)

**Business model:** Factors considered by the consolidated entity in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed.

The consolidated entity classifies its financing assets into the following categories:

#### (i) Bailment stock

The consolidated entity provides dealer floor plan finance arrangements to motor dealers, under which vehicles are owned by the consolidated entity but held at the dealers' premises as bailment stock. There is no unearned income on bailment stock.

While the legal form of the transactions is that the vehicles are owned by the consolidated entity, the substance of the transactions is that of secured loans to the dealers. Accordingly, the balances are disclosed as part of "loans and receivables" in the statements of financial position.

#### (ii) Term loans

A term loan is a financing agreement in which the terms of the agreement substantially transfer the risk and rewards incidental to the ownership of an asset to the customer.

#### (iii) Term purchases

A term purchase is a financing agreement in which the terms of the agreement substantially transfer the risks and rewards incidental to ownership of an asset to the customer.

#### (iv) Finance leases

A finance lease is a lease agreement in which the terms of the agreement substantially transfer the risks and rewards incidental to ownership of an asset from the lessor to the lessee. Unearned finance income is the portion of charges written into finance receivable agreements which will be earned in the future.

### SUBSEQUENT MEASUREMENT

Loans and receivables are measured at amortised cost using the effective interest method. The effective interest method calculation includes the contractual terms of the loan, together with all fees and transaction costs.

Retail and wholesale finance receivables form part of the loans and receivables in the statements of financial position. Unearned income is brought to account over the life of the contracts on an effective interest method.

### MODIFICATION

The consolidated entity sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers. When this happens, the consolidated entity assesses whether the new terms are substantially different to the original terms by considering, among others, the following factors:

- if the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- significant change of the loan term and/or interest rates when the borrower is not in financial difficulty; and
- insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

## LENDING (continued)

### 8. Financing assets and motor vehicles under operating lease (continued)

If the terms are substantially different, the consolidated entity derecognises the original financial asset, recognises a new asset at fair value and recalculates a new effective interest rate for the asset. If the terms are not substantially different, the renegotiation or modification does not result in derecognition.

#### SECURITISATION

Loans and receivables include a portion of the consolidated entity's term loans and term purchases under securitisation within securitisation trusts. The terms of the transfer of these loans do not meet the criteria for derecognition under AASB9 Financial Instruments and are therefore recognised on the consolidated entity's statements of financial position. AASB10 Consolidated Financial Statements defines control when an investor is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The company bears control over the securitisation trusts requiring consolidation in the financial statements.

The company has no financial guarantee in relation to the securitisation of loans and receivables.

As at the end of the reporting period, the carrying amount of transferred assets held by the securitisation trusts was \$6,661,010,000 (2023: \$6,105,182,000).

#### (b) Motor vehicles under operating lease

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Operating lease – At cost	3,557,917	3,069,879	3,557,917	3,069,879
Provision for residual value impairment loss	(8,850)	(8,750)	(8,850)	(8,750)
Accumulated depreciation	(1,306,711)	(1,196,916)	(1,306,711)	(1,196,916)
<b>Total motor vehicles under operating lease</b>	<b>2,242,356</b>	<b>1,864,213</b>	<b>2,242,356</b>	<b>1,864,213</b>
<b>Provision for non-credit impairment loss on motor vehicles under operating lease</b>				
Opening balance	8,750	30,350	8,750	30,350
Increase/(decrease) in impairment loss provision	100	(21,600)	100	(21,600)
<b>Closing balance</b>	<b>8,850</b>	<b>8,750</b>	<b>8,850</b>	<b>8,750</b>
<b>Non-credit impairment loss</b>				
Write off	328	514	328	514
Increase/(decrease) in impairment loss provision	100	(21,600)	100	(21,600)
<b>Total impairment loss/(reversal)</b>	<b>428</b>	<b>(21,086)</b>	<b>428</b>	<b>(21,086)</b>
<b>Future minimum lease receipts under operating leases</b>				
Not later than one year	410,170	338,226	410,170	338,226
One to two years	255,758	213,162	255,758	213,162
Two to three years	177,783	138,755	177,783	138,755
Three to four years	89,558	70,169	89,558	70,169
Four to five years	35,747	26,348	35,747	26,348
Over five years	11,228	13,105	11,228	13,105
	<b>980,244</b>	<b>799,765</b>	<b>980,244</b>	<b>799,765</b>

## LENDING (continued)

### 8. Financing assets and motor vehicles under operating lease (continued)

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Movements in cost, accumulated depreciation, and reserves</b>				
Balance at beginning of period, net of residual value	1,864,213	1,686,331	1,864,213	1,686,331
Additions	1,122,501	752,007	1,122,501	752,007
Disposals	(321,517)	(227,443)	(321,517)	(227,443)
Depreciation expense	(422,741)	(368,282)	(422,741)	(368,282)
Impairment (provision)/reversal	(100)	21,600	(100)	21,600
<b>Balance at end of period, net of residual value</b>	<b>2,242,356</b>	<b>1,864,213</b>	<b>2,242,356</b>	<b>1,864,213</b>

At each reporting date, the consolidated entity reviews the difference between the carrying values of motor vehicles under operating lease and their value in use to determine whether there is any indication of impairment. Each leased asset or group of leased assets that generates cash inflows independently is considered a cash-generating unit for impairment testing. Income from motor vehicles under operating lease is part of the Fleet segment of the consolidated entity.

The value in use is based on estimated future cash flows, including rental income and the expected sales price of the motor vehicles after the lease term, discounted to present value using the consolidated entity's average debt cost. Rental income is the lease payments expected during the remaining life of the lease contract, based on the lease terms. The expected sale price is the contracted residual value of the motor vehicles, adjusted by the Resale Value Index forecast, which estimates future market value considering factors like market conditions and vehicle depreciation.

An impairment loss of \$8,850,000 (2023: \$8,750,000) is recognised as at balance sheet date.

Motor vehicles under operating leases are lease agreements with individuals and businesses, in which the terms of the lease agreement do not substantially transfer the risks and rewards incidental to ownership of an asset to the lessee.

Motor vehicles under operating lease is inclusive of the carrying value of vehicles which ceased to be rented and are held for sale which amounted to \$28,015,000 as at 31 March 2024 (2023: \$16,714,000) for the consolidated entity and company.

Assets held under operating leases are depreciated on a systematic basis over the term of the lease to its estimated residual value. Depreciation expense is included within financing expense and similar charges.

## LENDING (continued)

### 9. Impairment of financing assets

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>(a) Provision for credit impairment of loans and receivables</b>				
Opening balance	138,767	159,250	125,546	151,250
Increase/(decrease) in impairment loss provision	21,400	(20,483)	21,400	(25,704)
<b>Closing balance</b>	<b>160,167</b>	<b>138,767</b>	<b>146,946</b>	<b>125,546</b>
<b>(b) Provision for Guaranteed Future Value</b>				
Opening balance	2,200	2,200	2,200	2,200
Decrease in impairment loss provision	(1,500)	-	(1,500)	-
<b>Closing balance</b>	<b>700</b>	<b>2,200</b>	<b>700</b>	<b>2,200</b>
<b>(c) Credit impairment loss</b>				
Bad debts written off*	78,058	59,412	73,015	56,403
Recovery of bad debts written off	(24,027)	(23,289)	(22,901)	(23,025)
Increase/(decrease) in impairment loss provision	19,900	(20,483)	19,900	(25,704)
<b>Total impairment loss</b>	<b>73,931</b>	<b>15,640</b>	<b>70,014</b>	<b>7,674</b>

\*Bad debts written off is reflected in changes in loss allowance.

The contractual amount outstanding on financial assets that were written off during the year ended 31 March 2024 and that are still subject to enforcement activity was \$70,065,000 (2023: \$51,518,000) for the consolidated entity and \$65,825,000 (2023: \$47,502,000) by the company.

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit impaired in the period, and the consequent “step up” (or “step down”) between 12 month and lifetime expected credit losses (“ECL”);
- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments derecognised during the period;
- Impact on the measurement of ECL due to changes in probability of default, exposure at default and loss given default during the period, arising from regular refreshing of inputs to models;
- Discounts unwind within ECL due to the passage of time, as ECL is measured on a present value basis; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period.

Retail, wholesale and fleet receivables are written off when there is no reasonable expectation of recovery of debt. Indicators that there is no reasonable expectation of recovery include, but are not limited to, the following:

- Failure of the debtor to engage with or enter a repayment plan with the consolidated entity; or
- The debtor has been placed under liquidation; or
- The debtor has entered bankruptcy proceedings, and the consolidated entity determines that the debtor does not have assets or sources of income that could generate sufficient cash flow to repay the amounts subject to write-offs.

Further information on the consolidated entity’s financial risk management framework and credit risk can be found in note 20.

## LENDING (continued)

### 9. Impairment of financing assets (continued)

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period due to these factor.

#### GENERAL APPROACH (RETAIL AND WHOLESALE)

##### Consolidated

	12-month ECL \$'000	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Opening balance at 1 April 2022	90,260	31,696	11,443	133,399
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	7,763	(4,688)	(3,075)	-
– Remeasurement	(46,280)	10,416	62,389	26,525
Closing ECL of new financial assets originated	32,853	6,048	3,461	42,362
Financial assets derecognised during the period other than write-offs	(14,722)	(9,530)	(2,713)	(26,965)
Write-offs	-	-	(57,098)	(57,098)
<b>Balance at 31 March 2023</b>	<b>69,874</b>	<b>33,942</b>	<b>14,407</b>	<b>118,223</b>
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	3,882	(2,688)	(1,194)	-
– Remeasurement	(29,169)	7,979	79,247	58,057
Closing ECL of new financial assets originated	40,803	7,742	5,218	53,763
Financial assets derecognised during the period other than write-offs	(9,178)	(5,204)	(1,448)	(15,830)
Write-offs	-	-	(77,590)	(77,590)
<b>Balance at 31 March 2024</b>	<b>76,212</b>	<b>41,771</b>	<b>18,640</b>	<b>136,623</b>



## LENDING (continued)

### 9. Impairment of financing assets (continued)

#### GENERAL APPROACH (RETAIL AND WHOLESALE)

##### Company

	12-month ECL \$'000	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Opening balance at 1 April 2022	81,900	31,995	11,504	125,399
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	7,775	(4,823)	(2,952)	-
– Remeasurement	(43,518)	7,913	58,537	22,932
Closing ECL of new financial assets originated	28,019	5,205	3,270	36,494
Financial assets derecognised during the period other than write-offs	(13,765)	(9,328)	(2,641)	(25,734)
Write-offs	-	-	(54,089)	(54,089)
<b>Balance at 31 March 2023</b>	<b>60,411</b>	<b>30,962</b>	<b>13,629</b>	<b>105,002</b>
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	3,252	(2,230)	(1,022)	-
– Remeasurement	(24,813)	7,651	73,986	56,824
Closing ECL of new financial assets originated	37,095	6,991	4,743	48,829
Financial assets derecognised during the period other than write-offs	(8,326)	(4,951)	(1,429)	(14,706)
Write-offs	-	-	(72,547)	(72,547)
<b>Balance at 31 March 2024</b>	<b>67,619</b>	<b>38,423</b>	<b>17,360</b>	<b>123,402</b>

## LENDING (continued)

### 9. Impairment of financing assets (continued)

#### SIMPLIFIED APPROACH (FLEET)

##### Consolidated and Company

	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Opening balance at 1 April 2022	26,212	1,439	27,651
Changes due to financial assets recognised in the opening balance:			
– Transfers between stages	840	(840)	-
– Remeasurement	(50,681)	861	(49,820)
Closing ECL of new financial assets originated	11,463	147	11,610
Financial assets derecognised during the period other than write-offs	31,975	1,442	33,417
Write-offs	-	(2,314)	(2,314)
<b>Balance at 31 March 2023</b>	<b>19,809</b>	<b>735</b>	<b>20,544</b>
Changes due to financial assets recognised in the opening balance:			
– Transfers between stages	87	(87)	-
– Remeasurement	(31,029)	269	(30,760)
Closing ECL of new financial assets originated	12,554	281	12,835
Financial assets derecognised during the period other than write-offs	20,782	611	21,393
Write-offs	-	(468)	(468)
<b>Balance at 31 March 2024</b>	<b>22,203</b>	<b>1,341</b>	<b>23,544</b>

## LENDING (continued)

### 9. Impairment of financing assets (continued)

Reconciliation of the gross carrying amount of receivables for which provision is made are as below:

#### RETAIL AND WHOLESALE RECEIVABLES

##### Consolidated

	12-month ECL \$'000	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Gross carrying amount at 1 April 2022	17,721,146	554,240	67,310	18,342,696
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	(191,871)	170,669	21,202	-
– Change in balance	(2,398,975)	(116,151)	23,831	(2,491,295)
Closing ECL of new financial assets originated	6,487,363	48,059	9,673	6,545,095
Financial assets derecognised during the period other than write-offs	(2,541,616)	(135,044)	(11,389)	(2,688,049)
Write-offs	-	-	(57,098)	(57,098)
<b>Balance at 31 March 2023</b>	<b>19,076,047</b>	<b>521,773</b>	<b>53,529</b>	<b>19,651,349</b>
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	(370,761)	325,205	45,556	-
– Change in balance	(1,006,676)	(119,498)	47,029	(1,079,145)
Closing ECL of new financial assets originated	7,791,406	59,599	15,037	7,866,042
Financial assets derecognised during the period other than write-offs	(2,881,563)	(107,097)	(5,917)	(2,994,577)
Write-offs	-	-	(77,590)	(77,590)
<b>Balance at 31 March 2024</b>	<b>22,608,453</b>	<b>679,982</b>	<b>77,644</b>	<b>23,366,079</b>

## LENDING (continued)

### 9. Impairment of financing assets (continued)

#### RETAIL AND WHOLESALE RECEIVABLES

##### Company

	12-month ECL \$'000	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Gross carrying amount at 1 April 2022	15,467,622	529,976	63,918	16,061,516
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	(172,582)	152,997	19,585	-
– Change in balance	(2,449,244)	(114,530)	21,674	(2,542,100)
Closing ECL of new financial assets originated	5,608,629	35,140	9,136	5,652,905
Financial assets derecognised during the period other than write-offs	(2,393,604)	(133,205)	(11,162)	(2,537,971)
Write-offs	-	-	(54,089)	(54,089)
<b>Balance at 31 March 2023</b>	<b>16,060,821</b>	<b>470,378</b>	<b>49,062</b>	<b>16,580,261</b>
Changes due to financial assets recognised in the opening balance:				
– Transfers between stages	(355,153)	312,555	42,598	-
– Change in balance	(1,314,107)	(121,785)	42,088	(1,393,804)
Closing ECL of new financial assets originated	6,972,323	54,050	13,717	7,040,090
Financial assets derecognised during the period other than write-offs	(2,648,838)	(103,090)	(5,851)	(2,757,779)
Write-offs	-	-	(72,547)	(72,547)
<b>Balance at 31 March 2024</b>	<b>18,715,046</b>	<b>612,108</b>	<b>69,067</b>	<b>19,396,221</b>

#### FLEET RECEIVABLES

##### Consolidated and Company

	Lifetime ECL not credit- impaired \$'000	Lifetime ECL credit- impaired \$'000	Total \$'000
Gross carrying amount at 1 April 2022	2,390,304	14,632	2,404,936
Changes due to financial assets recognised in the opening balance:			
– Transfers between stages	(4,740)	4,740	-
– Change in balance	(2,838,806)	(16,259)	(2,855,065)
Closing ECL of new financial assets originated	1,271,798	2,022	1,273,820
Financial assets derecognised during the period other than write-offs	1,910,122	10,795	1,920,917
Write-offs	-	(2,314)	(2,314)
<b>Balance at 31 March 2023</b>	<b>2,728,678</b>	<b>13,616</b>	<b>2,742,294</b>
Changes due to financial assets recognised in the opening balance:			
– Transfers between stages	(13,518)	13,518	-
– Change in balance	(3,235,538)	(16,633)	(3,252,171)
Closing ECL of new financial assets originated	1,392,777	3,343	1,396,120
Financial assets derecognised during the period other than write-offs	2,109,044	9,467	2,118,511
Write-offs	-	(468)	(468)
<b>Balance at 31 March 2024</b>	<b>2,981,443</b>	<b>22,843</b>	<b>3,004,286</b>

## LENDING (continued)

### 9. Impairment of financing assets (continued)

#### SIGNIFICANT ACCOUNTING ESTIMATE AND JUDGEMENT

The consolidated entity assesses, on a forward-looking basis, the ECL associated with its loan and receivable assets carried at amortised cost and recognises a loss allowance for such losses at each reporting date. The consolidated entity uses complex models and significant assumptions about future economic conditions and credit behaviour (e.g., the likelihood of customers defaulting and resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in note 20. A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- determining criteria for a significant increase in credit risk;
- choosing appropriate models and assumptions for the measurement of ECL; and
- establishing the number and relative weightings of forward-looking scenarios for each type of portfolio and the associated ECL.

#### MEASUREMENT OF EXPECTED CREDIT LOSS

The measurement of ECL reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions, forecasts of future economic conditions, including the continued Ukraine crisis.

Additionally, further information on how the consolidated entity manages credit risk can be found in note 20.



## FUNDING

In this section, the focus is on debt funding of the consolidated entity. Further information is provided on debt issuance and credit facilities available to manage liquidity risk.

### 10. Due to banks and other financial institutions

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Banks and other financial institutions	7,911,831	7,140,674	2,431,508	2,281,887
<b>Total due to banks and other financial institutions</b>	<b>7,911,831</b>	<b>7,140,674</b>	<b>2,431,508</b>	<b>2,281,887</b>
<b>Maturity analysis</b>				
Current				
Banks and other financial institutions	3,468,246	3,112,508	1,249,221	1,034,595
Non-current				
Banks and other financial institutions	4,443,585	4,028,166	1,182,287	1,247,292
	<b>7,911,831</b>	<b>7,140,674</b>	<b>2,431,508</b>	<b>2,281,887</b>

Included in the consolidated entity "due to banks and other financial institutions" is securitised debt representing the value of term loans held by external parties in the securitisation trusts. The securitisation trusts have issued interest-bearing notes to third parties amounted to \$5,480,323,000 as at 31 March 2024 (2023: \$4,858,787,000). The company holds the balance of the securitisation trusts of \$1,180,687,000 as at 31 March 2024 (2023: \$1,246,394,000). Loans and receivables amounting to \$6,661,010,000 as at 31 March 2024 (2023: \$6,105,182,000) are pledged as collateral for the senior notes under securitisation. Contractual maturities of the securitised debt are 19 October 2028 and 20 March 2029. Rates for these are reset with a monthly variable interest rate. The current average rate is 5.23%.

The interest payable on the secured notes as at 31 March 2024 amounted to \$9,831,000 (2023: \$7,180,000) and is included in "accrued interest payable".

## FUNDING (continued)

### 11. Bonds and commercial paper

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Commercial paper	4,757,864	4,566,655	4,757,864	4,566,655
Medium-term notes	16,213,797	12,222,096	16,213,797	12,222,096
<b>Total bonds and commercial paper</b>	<b>20,971,661</b>	<b>16,788,751</b>	<b>20,971,661</b>	<b>16,788,751</b>
<b>Maturity analysis</b>				
Current				
Bonds and commercial paper	9,661,538	7,494,918	9,661,538	7,494,918
Non-current				
Bonds and commercial paper	11,310,123	9,293,833	11,310,123	9,293,833
	<b>20,971,661</b>	<b>16,788,751</b>	<b>20,971,661</b>	<b>16,788,751</b>

Bonds and commercial paper are initially recognised at fair value, net of transaction costs incurred, and are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the bonds or commercial paper using the effective interest method. Interest rates range from 0.06% to 5.86% on these papers and notes.

Transaction costs that are directly attributable to the acquisition or issue of a financial liability are included in the initial recognition of the financial instruments.

Holders of any outstanding bonds, debentures, notes, other investment securities and commercial paper summarised in the tables above have the benefit of Credit Support Agreements governed by Japanese law. These agreements are between Toyota Motor Corporation ("TMC") and Toyota Financial Services Corporation ("TFSC") dated 14 July 2000, and between TFSC and the company dated 7 August 2000.

## FUNDING (continued)

### 12. Securitisation and transferred assets

In the normal course of business, the consolidated entity enters into transactions by which it transfers financial assets to securitisation trusts. These transfers do not give rise to derecognition of those financial assets for the consolidated entity.

#### SECURITISATION

Term loans securitised under the consolidated entity securitisation programs are equitably assigned to bankruptcy remote securitisation trusts. The company is entitled to any residual income of the securitisation program after all payments due to investors have been met. In addition, where derivatives are transacted between the securitisation trusts and the company, such that the company retains exposure to the variability in cash flows from the transferred term loans, the loans will continue to be recognised on the company's statement of financial position. The investors have full recourse only to the term loans segregated into the securitisation trusts.

The consolidated entity and company have obtained no financial guarantee in relation to the securitisation of loans and receivables.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Carrying amount of transferred assets	6,661,010	6,105,182	6,111,446	6,105,182
Carrying amount of associated liabilities	5,480,323	4,858,787	6,111,446	6,105,182
<b>Net position for carrying amount</b>	<b>1,180,687</b>	<b>1,246,395</b>	-	-
Fair value of transferred assets	6,666,912	6,003,550	6,116,861	6,003,550
Fair value of associated liabilities	5,546,544	4,905,738	6,116,861	6,003,550
<b>Net position for fair value amount</b>	<b>1,120,368</b>	<b>1,097,812</b>	-	-

## FUNDING (continued)

### 13. Credit facilities

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Amount available:</b>				
Bonds, commercial paper, term loans and other short-term borrowings	44,189,821	42,250,748	44,189,821	42,250,748
Bank overdraft	15,000	15,000	15,000	15,000
Securitisation				
– Senior note	6,670,000	6,440,000	-	-
– Mezzanine note	1,463,000	1,693,000	-	-
Loan from securitisation trusts*	-	-	7,583,436	8,133,000
<b>Amount utilised:</b>				
Bonds, commercial paper, term loans and other short-term borrowings	23,529,337	19,159,040	23,529,337	19,159,040
Bank overdraft	-	-	-	-
Securitisation				
– Senior note	5,480,323	4,858,787	-	-
– Mezzanine note	1,180,687	1,246,394	-	-
Loan from securitisation trusts	-	-	6,111,446	6,105,181
<b>Amount not utilised:</b>				
Bonds, commercial paper, term loans and other short-term borrowings	20,660,484	23,091,708	20,660,484	23,091,708
Bank overdraft	15,000	15,000	15,000	15,000
Securitisation				
– Senior note	1,189,677	1,581,213	-	-
– Mezzanine note	282,313	446,606	-	-
Loan from securitisation trusts*	-	-	1,471,990	2,027,818

\*Shared facility with subsidiary

#### MEDIUM-TERM NOTE, COMMERCIAL PAPER PROGRAMS, TERM LOANS AND OTHER SHORT-TERM BORROWINGS

Medium-term notes and commercial paper programs allow the company to issue medium-term notes and commercial paper in either Australian or overseas markets up to a total of \$35,298,107,000 (2023: \$34,308,648,000).

The consolidated entity has access to \$3,285,000,000 (2023: \$2,735,000,000) of uncommitted facilities and nil (2023: \$200,000,000) of committed facilities from various banks. The company also has a \$1,539,883,000 (2023: \$1,494,657,000) facility available with Toyota Motor Credit Corporation and a \$4,066,831,000 (2023: \$3,512,443,000) committed facility available as part of Toyota Group Master Credit Facility as at 31 March 2024.

## FUNDING (continued)

### 13. Credit facilities (continued)

#### CREDIT SUPPORT AGREEMENTS

Holders of debt securities issued by the company may have the benefit of Credit Support Agreements governed by Japanese law; one between TMC and TFSC dated 14 July 2000, and the other between TFSC and the company dated 7 August 2000 (together, the "Credit Support Agreements").

Holders of such securities will have the right to claim directly against TFSC and TMC to perform their respective obligations under the Credit Support Agreements, by making a written claim together with a declaration to the effect that the holder will have recourse to rights given under the Credit Support Agreements. If TFSC and/or TMC receive such a claim from any holder of such securities, TFSC and/or TMC shall indemnify, without any further action or formality, the holder against any loss or damage resulting from the failure of TFSC and/or TMC to perform any of their respective obligations under the Credit Support Agreements. The holder of such securities who made the claim may then enforce the indemnity directly against TFSC and/or TMC.

In consideration for the Credit Support Agreements, a Credit Support Fee Agreement was entered into between TFSC and the company as at 30 March 2001. The Credit Support Fee Agreement provides that the company will pay to TFSC a fee equivalent to a percentage of the weighted average outstanding amount of the company's medium-term notes and commercial paper that have the benefit of the Credit Support Agreements.

The directors are not aware of any instances of a written claim and declaration under the terms of the Credit Support Agreements, in connection with the company's outstanding medium-term notes and commercial paper.

#### MASTER CREDIT FACILITY

##### 364-Day Credit Agreement, Three-Year Credit Agreement and Five-Year Credit Agreement

The master credit facility between the company and other Toyota affiliates was renegotiated in November 2023, in which a US\$5.0 billion 364-day syndicated bank credit facility, originally set to expire in November 2023, was renewed until November 2024. The US\$5.0 billion three-year syndicated bank credit facility and the US\$5.0 billion five-year syndicated bank credit facility, originally set to expire in November 2025 and 2027, were renewed until November 2026 and 2028, respectively.

The ability to make drawdowns is subject to covenants and conditions customary in transactions of this nature, including negative pledge provisions, cross-default provisions and limitations on certain consolidations, mergers, and sales of assets. These agreements may be used for general corporate purposes, and none was drawn upon as at 31 March 2024. The company is in compliance with the covenants and conditions of the credit agreements described above.

#### BANK OVERDRAFT

The bank overdraft is an unsecured \$15,000,000 facility as at 31 March 2024 (2023: \$15,000,000). Interest is charged at prevailing market rates. The bank overdraft is payable on demand and subject to annual review.

## CAPITAL MANAGEMENT

This section covers the capital structure of the consolidated entity.

### 14. Contributed equity

#### Consolidated and Company

	2024 \$'000	2023 \$'000
Contributed equity	120,000	120,000

At 31 March 2024, there were 120,000,000 ordinary shares fully paid.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the consolidated entity in proportion to the number of and amounts paid on the shares held.

On a show of hands, every holder of ordinary shares present at a meeting in person or by proxy is entitled to one vote and, upon a poll, each share is entitled to one vote.

### 15. Reserves

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Foreign currency translation reserve				
Balance at 1 April	4,957	4,129	-	-
Net exchange differences on translation of foreign associate entity	(2,067)	828	-	-
<b>Balance at 31 March</b>	<b>2,890</b>	<b>4,957</b>	<b>-</b>	<b>-</b>

#### FOREIGN CURRENCY TRANSLATION RESERVE

Exchange differences arising on translation of investments accounted for using the equity method is taken to the foreign currency translation reserve. The reserve is subsequently recognised in the statements of comprehensive income when the net investment is disposed of.



## CAPITAL MANAGEMENT (continued)

### 16. Retained earnings

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Balance at 1 April	1,785,754	1,872,356	1,692,475	1,874,316
<b>Profit/(loss) attributable to owners of Toyota Finance Australia Limited</b>	263,225	14,890	184,040	(80,349)
Dividend paid	-	(101,492)	-	(101,492)
<b>Balance at 31 March</b>	<b>2,048,979</b>	<b>1,785,754</b>	<b>1,876,515</b>	<b>1,692,475</b>
<b>Dividends</b>				
Fully franked dividends totalling nil cents per fully paid share paid in year ended 31 March 2024 (31 March 2023: 84.57 cents per share)	-	101,492	-	101,492
<b>Total dividends paid</b>	<b>-</b>	<b>101,492</b>	<b>-</b>	<b>101,492</b>

Under the income tax consolidation regime, the franking account balance of the company as at 1 April 2003 was permanently transferred to the head entity of the consolidated tax group. The company ceases to have a franking account during the time it remains a member of the consolidated group.

The income tax consolidation rules do permit the company to pay a franked dividend to its shareholder with the head entity's franking account bearing a reduction for the franking credit attached to the dividend. Dividends paid during the year ended 31 March 2023 were fully franked.

#### **DIVIDENDS NOT RECOGNISED AT THE END OF THE REPORTING PERIOD**

Since the year end the directors have recommended the payment of a final fully franked dividend of 61.98 cents per fully paid ordinary share (2023: nil cents). The amount of the proposed dividend expected to be paid on or before 30 June 2024 out of retained earnings as at 31 March 2024, but not recognised as a liability at year end, is \$74,382,000.

## FINANCIAL INSTRUMENTS AND RISK

This section covers the financial instruments held by the consolidated entity and company including derivative and non-derivative financial instruments and financial risk management information.

### 17. Derivative financial instruments

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Assets</b>				
Interest rate swap contracts	223,132	356,163	223,132	332,032
Cross currency swap contracts	172,068	46,781	172,068	46,781
Forward foreign exchange contracts	56,706	113,899	56,706	113,899
<b>Derivative financial instrument assets</b>	<b>451,906</b>	<b>516,843</b>	<b>451,906</b>	<b>492,712</b>
Less: Bilateral credit valuation adjustments	(3,783)	(1,529)	(3,783)	(1,529)
<b>Total derivative financial instrument assets – measured at fair value</b>	<b>448,123</b>	<b>515,314</b>	<b>448,123</b>	<b>491,183</b>
<b>Liabilities</b>				
Interest rate swap contracts	77,316	101,949	150,068	101,949
Cross currency swap contracts	330,200	511,944	330,200	511,944
Forward foreign exchange contracts	7,089	10,054	7,089	10,054
<b>Total derivative financial instrument liabilities – measured at fair value</b>	<b>414,605</b>	<b>623,947</b>	<b>487,357</b>	<b>623,947</b>
<b>Current derivative financial instruments</b>				
Derivative financial assets – Current	211,893	204,493	211,893	204,492
Derivative financial liabilities – Current	111,566	25,616	111,566	25,616
<b>Non-current derivative financial instruments</b>				
Derivative financial assets – Non-current	236,230	310,821	236,230	286,691
Derivative financial liabilities – Non-current	303,039	598,331	375,791	598,331

#### MEASUREMENT

The consolidated entity uses derivatives not designated in a qualifying hedging relationships, to manage its exposure to foreign currency and interest rate risks. Derivative financial assets and liabilities are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. Consequently, changes in the fair value of derivatives are recognised immediately in the statements of comprehensive income as “interest expense and similar charges”. This may, to the extent that they are not offset by the translation of the items economically hedged, introduce volatility in the consolidated entity’s statements of comprehensive income and produce anomalous results.

#### FAIR VALUE ESTIMATION

The fair value of the financial instruments that are not traded in an active market (over-the-counter derivatives) is determined using valuation techniques. The fair value of interest rate swaps and cross currency swaps is calculated as the present value of the estimated future cash flows. The fair value of foreign exchange contracts is determined using the forward exchange rates at the end of the reporting period.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 17. Derivative financial instruments (continued)

- The following market inputs and methods are used to determine fair values of financial instruments:
- Market mid rates, being the average of bid and ask prices, for interest and foreign exchange rates;
- Market rates are captured at Tokyo close on the last business day of the preceding month;
- Cash flows for interest rate and cross currency swaps are discounted at risk free rates known as overnight index swap rates;
- For variable interest rate instruments, future interest rate sets are estimated from interest rate swap curve of the same currency and interest rate period; and
- Forward revaluation approach is used for foreign exchange contracts, whereby:
  - forward exchange rates are determined by combining spot exchange rates and forward points; and
  - forward exchange rates are then used to convert foreign currency cash flows to the reporting currency to determine the value on settlement date, without discounting back to the valuation date.

#### BILATERAL CREDIT VALUATION ADJUSTMENTS

The credit valuation adjustment is an adjustment to the fair value of the derivative instruments to account for the counterparty credit risk. It is the credit spreads of both the consolidated entity and the counterparty, together with market factors, that drive the bilateral credit valuation adjustments.

#### ACCOUNTING ESTIMATES

The consolidated entity applies accounting estimates and assumptions to make reasonable judgements on carrying amounts of assets and liabilities. One area that involves some level of estimates or complexity of assumptions is derivative financial instruments.

#### FAIR VALUE HIERARCHY

The table below analyses financial instruments carried at fair values, by valuation method. The different levels are defined as follows:

**Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities;

**Level 2:** inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and

**Level 3:** inputs for the asset or liability that are not based on observable market data.

The consolidated entity's financial instruments that are measured and recognised at fair value are derivative assets and derivative liabilities used for hedging (i.e., interest rate swaps, cross currency swaps and forward exchange contracts). While these instruments are used for economic hedging, the consolidated entity does not apply hedge accounting.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 17. Derivative financial instruments (continued)

#### Consolidated

31 March 2024	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Derivative financial assets through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	56,706	-	56,706
Interest rate swap contracts	-	223,132	-	223,132
Cross currency swap contracts	-	172,068	-	172,068
Less: Bilateral credit valuation adjustments	-	(3,783)	-	(3,783)
<b>Total financial assets</b>	-	<b>448,123</b>	-	<b>448,123</b>
<b>Derivative financial liabilities through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	7,089	-	7,089
Interest rate swap contracts	-	77,316	-	77,316
Cross currency swap contracts	-	330,200	-	330,200
<b>Total financial liabilities</b>	-	<b>414,605</b>	-	<b>414,605</b>

#### Company

31 March 2024	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Derivative financial assets through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	56,706	-	56,706
Interest rate swap contracts	-	223,132	-	223,132
Cross currency swap contracts	-	172,068	-	172,068
Less: Bilateral credit valuation adjustments	-	(3,783)	-	(3,783)
<b>Total financial assets</b>	-	<b>448,123</b>	-	<b>448,123</b>
<b>Derivative financial liabilities through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	7,089	-	7,089
Interest rate swap contracts	-	150,068	-	150,068
Cross currency swap contracts	-	330,200	-	330,200
<b>Total financial liabilities</b>	-	<b>487,357</b>	-	<b>487,357</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 17. Derivative financial instruments (continued)

#### Consolidated

31 March 2023	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Derivative financial assets through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	113,899	-	113,899
Interest rate swap contracts	-	356,163	-	356,163
Cross currency swap contracts	-	46,781	-	46,781
Less: Bilateral credit valuation adjustments	-	(1,529)	-	(1,529)
<b>Total financial assets</b>	-	<b>515,314</b>	-	<b>515,314</b>
<b>Derivative financial liabilities through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	10,054	-	10,054
Interest rate swap contracts	-	101,949	-	101,949
Cross currency swap contracts	-	511,944	-	511,944
<b>Total financial liabilities</b>	-	<b>623,947</b>	-	<b>623,947</b>

#### Company

31 March 2023	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Derivative financial assets through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	113,899	-	113,899
Interest rate swap contracts	-	332,032	-	332,032
Cross currency swap contracts	-	46,781	-	46,781
Less: Bilateral credit valuation adjustments	-	(1,529)	-	(1,529)
<b>Total financial assets</b>	-	<b>491,183</b>	-	<b>491,183</b>
<b>Derivative financial liabilities through statements of comprehensive income</b>				
Derivatives used for economic hedging				
Foreign exchange contracts	-	10,054	-	10,054
Interest rate swap contracts	-	101,949	-	101,949
Cross currency swap contracts	-	511,944	-	511,944
<b>Total financial liabilities</b>	-	<b>623,947</b>	-	<b>623,947</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 18. Non-derivative financial instruments

#### FAIR VALUE MEASUREMENTS

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes. Estimated discounted cash flows are used to determine fair value for financial instruments.

The table below summarises the carrying amounts and the fair values of those financial assets and liabilities not presented on the statements of financial position at fair value.

Consolidated	31 March 2024		31 March 2023	
	Carrying amount \$'000	Fair value \$'000	Carrying amount \$'000	Fair value \$'000
<b>Financial assets</b>				
Loans and receivables	26,209,498	26,191,855	22,252,676	23,845,099
	<b>26,209,498</b>	<b>26,191,855</b>	<b>22,252,676</b>	<b>23,845,099</b>
<b>Financial liabilities</b>				
Due to banks and other financial institutions	7,911,831	8,020,666	7,140,674	7,222,893
Bonds and commercial paper	20,971,661	21,028,751	16,788,751	16,573,094
	<b>28,883,492</b>	<b>29,049,417</b>	<b>23,929,425</b>	<b>23,795,987</b>
<b>Company</b>				
<b>Financial assets</b>				
Loans and receivables	22,252,861	22,205,595	19,194,809	20,557,656
	<b>22,252,861</b>	<b>22,205,595</b>	<b>19,194,809</b>	<b>20,557,656</b>
<b>Financial liabilities</b>				
Due to banks and other financial institutions	2,431,508	2,474,122	2,281,887	2,317,155
Bonds and commercial paper	20,971,661	21,028,751	16,788,751	16,573,094
	<b>23,403,169</b>	<b>23,502,873</b>	<b>19,070,638</b>	<b>18,890,249</b>

The carrying amounts of cash and cash equivalents, trade receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of the loans and receivables is estimated at portfolio level by discounting the contractual cash flows using current lending rates. The fair value of financial liabilities is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the consolidated entity for similar financial instruments. All the non-derivative financial assets and liabilities are level 2 as per the valuation hierarchy, with the exception of securitised debt under "due to banks and other financial institutions" and loans and receivables which is classified as level 3.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 19. Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset, and the net amount reported in the statements of financial position where the consolidated entity currently has a legally enforceable right to offset the recognised amounts, and there is intention to settle on a net basis or realise the asset and settle the liability simultaneously. The consolidated entity has also entered into arrangements that does not meet the criteria for offsetting but still allow for the related amounts to be set off in certain circumstances, such as ratings downgrade or event of default.

The following table presents the recognised financial instruments that are offset, or subject to enforceable master netting arrangements but not offset, as at 31 March 2024. The column 'net amount' shows the impact on the statements of financial position if set-off rights were exercised.

Consolidated	Effects of offsetting on the statement of financial position			Related amounts not offset		Net amount \$'000
	Gross amounts \$'000	Gross amounts set-off in the statement of financial position \$'000	Amounts presented in the statement of financial position \$'000	Amounts subject to master netting arrangements \$'000	Cash collateral \$'000	
<b>2024</b>						
<b>Financial assets</b>						
Cash and cash equivalents (b)	3,070,045	-	3,070,045	-	-	3,070,045
Loans and receivables	26,209,498	-	26,209,498	-	-	26,209,498
Derivative financial instruments (b)	448,123	-	448,123	(217,787)	(141,800)	88,536
Other assets (a)	198,159	(63,973)	134,186	-	(50,100)	84,086
<b>Total</b>	<b>29,925,825</b>	<b>(63,973)</b>	<b>29,861,852</b>	<b>(217,787)</b>	<b>(191,900)</b>	<b>29,452,165</b>
<b>Financial liabilities</b>						
Due to banks and other financial institutions (b)	7,911,831	-	7,911,831	-	-	7,911,831
Derivative financial instruments (b)	414,605	-	414,605	(217,787)	(50,100)	146,718
Other liabilities (a)	720,397	(63,973)	656,424	-	(141,800)	514,624
<b>Total</b>	<b>9,046,833</b>	<b>(63,973)</b>	<b>8,982,860</b>	<b>(217,787)</b>	<b>(191,900)</b>	<b>8,573,173</b>



## FINANCIAL INSTRUMENTS AND RISK (continued)

### 19. Offsetting financial assets and financial liabilities (continued)

Company	Effects of offsetting on the statement of financial position			Related amounts not offset		
	Gross amounts \$'000	Gross amounts set-off in the statement of financial position \$'000	Amounts presented in the statement of financial position \$'000	Amounts subject to master netting arrangements \$'000	Cash collateral \$'000	Net amount \$'000
<b>2024</b>						
<b>Financial assets</b>						
Cash and cash equivalents (b)	3,070,045	-	3,070,045	-	-	3,070,045
Loans and receivables	22,252,861	-	22,252,861	-	-	22,252,861
Derivative financial instruments (b)	448,123	-	448,123	(217,787)	(141,800)	88,536
Other assets (a)	5,324,394	(47,033)	5,277,361	-	(50,100)	5,227,261
<b>Total</b>	<b>31,095,423</b>	<b>(47,033)</b>	<b>31,048,390</b>	<b>(217,787)</b>	<b>(191,900)</b>	<b>30,638,703</b>
<b>Financial liabilities</b>						
Due to banks and other financial institutions (b)	2,431,508	-	2,431,508	-	-	2,431,508
Derivative financial instruments (b)	487,357	-	487,357	(217,787)	(50,100)	219,470
Other liabilities (a)	695,862	(47,033)	648,829	-	(141,800)	507,029
<b>Total</b>	<b>3,614,727</b>	<b>(47,033)</b>	<b>3,567,694</b>	<b>(217,787)</b>	<b>(191,900)</b>	<b>3,158,007</b>
<b>Consolidated</b>						
<b>2023</b>						
<b>Financial assets</b>						
Cash and cash equivalents (b)	2,104,066	-	2,104,066	-	-	2,104,066
Loans and receivables	22,252,676	-	22,252,676	-	-	22,252,676
Derivative financial instruments (b)	515,314	-	515,314	(187,808)	(162,700)	164,806
Other assets (a)	163,882	(35,770)	128,112	-	(69,500)	58,612
<b>Total</b>	<b>25,035,938</b>	<b>(35,770)</b>	<b>25,000,168</b>	<b>(187,808)</b>	<b>(232,200)</b>	<b>24,580,160</b>
<b>Financial liabilities</b>						
Due to banks and other financial institutions (b)	7,140,674	-	7,140,674	-	-	7,140,674
Derivative financial instruments (b)	623,947	-	623,947	(187,808)	(69,500)	366,639
Other liabilities (a)	484,982	(35,770)	449,212	-	(162,700)	286,512
<b>Total</b>	<b>8,249,603</b>	<b>(35,770)</b>	<b>8,213,833</b>	<b>(187,808)</b>	<b>(232,200)</b>	<b>7,793,825</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 19. Offsetting financial assets and financial liabilities (continued)

Company	Effects of offsetting on the statement of financial position			Related amounts not offset		
	Gross amounts \$'000	Gross amounts set-off in the statement of financial position \$'000	Amounts presented in the statement of financial position \$'000	Amounts subject to master netting arrangements \$'000	Cash collateral \$'000	Net amount \$'000
<b>2023</b>						
<b>Financial assets</b>						
Cash and cash equivalents (b)	2,104,066	-	2,104,066	-	-	2,104,066
Loans and receivables	19,194,809	-	19,194,809	-	-	19,194,809
Derivative financial instruments (b)	491,183	-	491,183	(187,808)	(162,700)	140,675
Other assets (a)	4,491,536	(28,445)	4,463,091	-	(69,500)	4,393,591
<b>Total</b>	<b>26,281,594</b>	<b>(28,445)</b>	<b>26,253,149</b>	<b>(187,808)</b>	<b>(232,200)</b>	<b>25,833,141</b>
<b>Financial liabilities</b>						
Due to banks and other financial institutions (b)	2,281,887	-	2,281,887	-	-	2,281,887
Derivative financial instruments (b)	623,947	-	623,947	(187,808)	(69,500)	366,639
Other liabilities (a)	482,658	(28,445)	454,213	-	(162,700)	291,513
<b>Total</b>	<b>3,388,492</b>	<b>(28,445)</b>	<b>3,360,047</b>	<b>(187,808)</b>	<b>(232,200)</b>	<b>2,940,039</b>

#### A) OFFSETTING ARRANGEMENTS

##### Other assets and liabilities

On the wholesale dealer statements, monthly financing and other receivables from dealerships are offset against monthly commissions and other payables to dealerships. The amounts are settled and presented net in the statements of financial position.

#### B) MASTER NETTING ARRANGEMENTS AND SET-OFF ARRANGEMENTS – NOT CURRENTLY ENFORCEABLE.

Derivative transactions with counterparties are covered by the International Swaps and Derivatives Association agreements, whereas term loans, term deposits and cash deposits are covered by standard agreements. Under the terms of these arrangements, upon an event of default, a ratings downgrade to a certain level or an early termination event, the net amount owing to, or receivable from, a counterparty in the same currency will be taken as due and the arrangement will be terminated. Since no such event subsists and the consolidated entity has no other legally enforceable right of set-off, these amounts have not been set off in the statements of financial position but have been presented separately in the table above. Collateral may be posted daily in respect of certain derivatives transacted with any counterparty covered by a credit support annex for variation margin agreements.

### 20. Financial risk management

The consolidated entity's activities expose it to a variety of financial risks, such as market risk (including currency risk and interest rate risk), credit risk, liquidity risk and residual value risk. The consolidated entity's overall risk management program focuses on the unpredictability of the financial markets and used vehicle markets and seeks to manage potential adverse effects on the financial performance of the consolidated entity.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

The consolidated entity does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes. Derivative financial instruments are used to manage the consolidated entity's exposure to currency risk and interest rate risk. The residual value risk of the consolidated entity arises mainly from receivables under operating lease and loans with guaranteed future value.

Risk management is overseen by various committees and departments based on charters approved by the senior executive team ("SET") in accordance with the Enterprise Risk Management framework. These include:

#### ENTERPRISE RISK MANAGEMENT COMMITTEE

The Enterprise Risk Management Committee's purpose is to drive an appropriate risk culture by defining and overseeing the risk appetite for key enterprise risks determined and set by the Board of Directors.

#### ASSET AND LIABILITY COMMITTEE

The Asset and Liability Committee's purpose is to:

- Provide an oversight of senior management's identification of material financial risks facing the Company and to set the internal Treasury Funds Transfer Price ("TFTP"); and,
- Approve policies and provide strategic directions regarding the Company's balance sheet management, including Interest Rate, Liquidity and Counterparty Risks.

#### PRICING COMMITTEE

The Pricing Committee's purpose is to:

- Provide an oversight to ensure the Company is executing Pricing Strategy in line with the Governance Frameworks; and,
- Set the benchmark prices for the Company's products.

#### CREDIT RISK COMMITTEES

The credit risk committees comprise of the Retail Credit Committee and the Commercial Credit Risk Committee.

The Retail Credit Committee's purpose is to manage retail credit risk (including application fraud) in line with the risk appetite set by the Board of Directors. The Retail Credit Committee provides regular and timely updates to the SET.

The Commercial Credit Risk Committee's purpose is to manage wholesale and commercial credit risk as they relate to dealer and fleet products.

Both the Retail Credit Committee and Commercial Credit Risk Committee play a key role in setting and fostering the credit risk culture of the consolidated entity and is a key component of the Enterprise Risk Management framework.

#### ASSET RISK COMMITTEE

The Asset Risk Committee's purpose is to:

- act independently to set operating lease residual values at no greater than the forecast break-even position to ensure the consolidated entity is protected from future residual value losses;
- act independently to set guaranteed future values at no greater than the forecast break-even position to ensure the consolidated entity is protected from future guaranteed future value losses; and
- provide regular and timely updates to the SET.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### AUDIT COMMITTEE

The Audit Committee's purpose is to assist the Board of Directors and management in fulfilling its oversight responsibilities for the integrity of the financial statements, systems of internal control, effectiveness, and efficiency of audit activities, as well as ensuring an open and ongoing communication between the committee, board, management, internal audit and external audit.

#### COMPLIANCE COMMITTEE

The Compliance Committee's purpose is to uphold the brand, reputation, and values of the consolidated entity by ensuring the business and its employees comply with all applicable laws, codes, regulations and license requirements. The Compliance Committee also provides regular and timely updates to the Board of Directors and SET.

#### INTERNAL AUDIT

Internal Audit provides independent, objective assurance and consulting services to the Board of Directors and the Audit Committee.

The purpose of internal audit is to:

- assist the consolidated entity in accomplishing its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of risk management, control, and governance processes;
- carries out reviews based on the approved plan and reports its activities to the Audit Committee; and
- enhance and protect the organisational value by providing risk-based and objective assurance, advice, and insight.

#### A) MARKET RISK

##### (i) Foreign exchange risk

The consolidated entity operates in international capital markets to obtain debt funding to support its earning assets. Transactions may be denominated in foreign currencies, exposing the consolidated entity to foreign exchange risk arising from various currency exposures.

Foreign exchange risk arises from recognised assets and liabilities denominated in a currency that is not the consolidated entity's functional currency and net investments in foreign operations. The risk is measured using debt maturity analysis.

Management has set up a policy requiring the consolidated entity to manage its foreign exchange risk against its functional currency. The consolidated entity is required to economically hedge 100% of its foreign exchange risk at the time of debt issuances. Derivative financial instruments are entered into by the consolidated entity to hedge its exposure to foreign currency risk, including:

- Forward exchange contracts to hedge the foreign currency risk arising on the issue of commercial paper in foreign currencies and affiliated entity loan; and
- Cross currency swaps to manage the foreign currency and interest rate risk associated with foreign currency denominated medium-term notes, bank loans and commercial paper.

The consolidated entity's net exposure to foreign currency risk at the end of the reporting period ended 31 March 2024 is immaterial. There has been no change in this position when compared to the reporting period ended 31 March 2023.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### (ii) Cash flow and fair value interest rate risk

Cash flow and fair value interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The consolidated entity is exposed to the effects of fluctuations in the prevailing levels of market interest rates, as it borrows and lend funds at both floating and fixed interest rates.

Derivative financial instruments are entered into by the consolidated entity to economically hedge its exposure to cash flow and fair value interest rate risk, including:

- Fixed-to-floating interest rate swaps to manage the interest rate risk generated by the consolidated entity's earning assets. Such interest rate swaps have the economic effect of converting loans and receivables from fixed interest rate to floating interest rate;
- Fixed-to-floating interest rate swaps to manage the interest rate risk generated by the consolidated entity's functional currency denominated fixed rate medium-term notes and bank loans. Such interest rate swaps have the economic effect of converting borrowings from fixed interest rate to floating interest rate; and
- Cross currency swaps to manage the foreign currency and interest rate risk associated with foreign currency denominated medium-term notes, commercial paper, and bank loans. Such cross-currency swaps have the economic effect of converting borrowings from foreign denominated fixed or floating rates to functional currency floating rates.

Under the interest rate swaps, the consolidated entity agrees with other parties to exchange, at specified intervals, the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts. Under the cross-currency swaps, the consolidated entity agrees with other parties to exchange, at specified intervals, foreign currency principal and fixed (or floating) rate interest amounts, and functional currency principal and floating rate interest amounts calculated with reference to the agreed functional currency principal amount.

The consolidated entity's policy is to maintain most of its debt exposure in its functional currency at floating rate, using interest rate swaps or cross currency swaps to achieve this when necessary.

The following table details the consolidated entity's exposure to interest rate risk as at the end of the reporting period.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

<b>Consolidated 2024</b>	<b>Variable interest rate \$'000</b>	<b>Fixed interest rate \$'000</b>	<b>Non-interest bearing \$'000</b>	<b>Total \$'000</b>
<b>Operating lease receivables*</b>	-	2,251,206	-	2,251,206
<b>Financial assets</b>				
Cash and liquid assets	3,070,045	-	-	3,070,045
Loans and receivables*	7,129,675	19,240,690	-	26,370,365
Interest rate swaps	16,738,500	(16,738,500)	-	-
Other assets	50,100	-	84,086	134,186
<b>Total financial assets</b>	<b>26,988,320</b>	<b>4,753,396</b>	<b>84,086</b>	<b>31,825,802</b>
<b>Financial liabilities</b>				
Banks and other financial institutions	7,911,831	-	-	7,911,831
Commercial papers	4,757,864	-	-	4,757,864
Medium-term notes	1,659,801	14,553,996	-	16,213,797
Cross currency swaps	11,336,502	(11,336,502)	-	-
Interest rate swaps	3,026,461	(3,026,461)	-	-
Other liabilities	141,800	-	514,624	656,424
Lease liabilities	-	46,479	-	46,479
<b>Total financial liabilities</b>	<b>28,834,259</b>	<b>237,512</b>	<b>514,624</b>	<b>29,586,395</b>
<b>Net financial assets/(liabilities)</b>	<b>(1,845,939)</b>	<b>4,515,884</b>	<b>(430,538)</b>	<b>2,239,407</b>

\* Balance excludes provision for impairment loss.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

Company 2024	Variable interest rate \$'000	Fixed interest rate \$'000	Non-interest bearing \$'000	Total \$'000
<b>Operating lease receivables*</b>	-	2,251,206	-	2,251,206
<b>Financial assets</b>				
Cash and liquid assets	3,070,045	-	-	3,070,045
Loans and receivables*	5,637,049	16,763,458	-	22,400,507
Interest rate swaps	16,738,500	(16,738,500)	-	-
Other assets**	1,542,726	1,735,486	1,999,149	5,277,361
<b>Total financial assets</b>	<b>26,988,320</b>	<b>4,011,650</b>	<b>1,999,149</b>	<b>32,999,119</b>
<b>Financial liabilities</b>				
Banks and other financial institutions	2,431,508	-	-	2,431,508
Related party liabilities – securitisation trusts and subsidiary	-	6,661,010	-	6,661,010
Commercial papers	4,757,864	-	-	4,757,864
Medium-term notes	1,659,801	14,553,996	-	16,213,797
Cross currency swaps	11,336,502	(11,336,502)	-	-
Interest rate swaps	8,506,784	(8,506,784)	-	-
Other liabilities	141,800	-	507,029	648,829
Lease liabilities	-	46,479	-	46,479
<b>Total financial liabilities</b>	<b>28,834,259</b>	<b>1,418,199</b>	<b>507,029</b>	<b>30,759,487</b>
<b>Net financial assets/(liabilities)</b>	<b>(1,845,939)</b>	<b>2,593,451</b>	<b>1,492,120</b>	<b>2,239,632</b>

\* Balance excludes provision for impairment loss.

\*\* Other asset for the company includes:

- investment in securitisation trusts amounting to \$1,180,688,000 as at 31 March 2024 (2023: \$1,246,395,000)
- intercompany advance to subsidiary of \$3,962,539,000 as at 31 March 2024 (2023: \$3,088,588,000)



## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

<b>Consolidated 2023</b>	<b>Variable interest rate \$'000</b>	<b>Fixed interest rate \$'000</b>	<b>Non-interest bearing \$'000</b>	<b>Total \$'000</b>
<b>Operating lease receivables*</b>	-	1,872,963	-	1,872,963
<b>Financial assets</b>				
Cash and liquid assets	2,104,066	-	-	2,104,066
Loans and receivables*	5,130,243	17,263,400	-	22,393,643
Interest rate swaps	15,934,500	(15,934,500)	-	-
Other assets	69,500	-	58,612	128,112
<b>Total financial assets</b>	<b>23,238,309</b>	<b>3,201,863</b>	<b>58,612</b>	<b>26,498,784</b>
<b>Financial liabilities</b>				
Banks and other financial institutions	7,140,674	-	-	7,140,674
Commercial papers	4,566,655	-	-	4,566,655
Medium-term notes	1,224,362	10,997,734	-	12,222,096
Cross currency swaps	8,812,123	(8,812,123)	-	-
Interest rate swaps	2,572,411	(2,572,411)	-	-
Other liabilities	162,700	-	286,512	449,212
Lease liabilities	-	29,034	-	29,034
<b>Total financial liabilities</b>	<b>24,478,925</b>	<b>(357,766)</b>	<b>286,512</b>	<b>24,407,671</b>
<b>Net financial assets/(liabilities)</b>	<b>(1,240,616)</b>	<b>3,559,629</b>	<b>(227,900)</b>	<b>2,091,113</b>

\*Balance excludes provision for impairment loss.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

Company 2023	Variable interest rate \$'000	Fixed interest rate \$'000	Non-interest bearing \$'000	Total \$'000
<b>Operating lease receivables*</b>	-	1,872,963	-	1,872,963
<b>Financial assets</b>				
Cash and liquid assets	2,104,066	-	-	2,104,066
Loans and receivables*	4,004,875	15,317,680	-	19,322,555
Interest rate swaps	15,934,500	(15,934,500)	-	-
Other assets	1,194,868	1,735,486	1,532,737	4,463,091
<b>Total financial assets</b>	<b>23,238,309</b>	<b>2,991,629</b>	<b>1,532,737</b>	<b>27,762,675</b>
<b>Financial liabilities</b>				
Banks and other financial institutions	2,281,887	-	-	2,281,887
Related party liabilities – securitisation trusts and subsidiary	-	6,105,182	-	6,105,182
Commercial papers	4,566,655	-	-	4,566,655
Medium-term notes	1,224,362	10,997,734	-	12,222,096
Cross currency swaps	8,812,123	(8,812,123)	-	-
Interest rate swaps	7,431,198	(7,431,198)	-	-
Other liabilities	162,700	-	291,513	454,213
Lease liabilities	-	29,034	-	29,034
<b>Total financial liabilities</b>	<b>24,478,925</b>	<b>888,629</b>	<b>291,513</b>	<b>25,659,067</b>
<b>Net financial assets/(liabilities)</b>	<b>(1,240,616)</b>	<b>2,103,000</b>	<b>1,241,224</b>	<b>2,103,608</b>

\*Balance excludes provision for impairment loss.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### (iii) Interest rate benchmark reform

The reform of interest rate benchmarks has meant that interbank offered rates, such as the London Interbank Offered Rate ("LIBOR"), has transitioned to more observable, risk-free alternative reference rates. On 5 March 2021, the UK regulator, the Financial Conduct Authority announced LIBOR cessation dates. The cessation date for all tenors of British pound sterling, euro, Swiss franc, Japanese yen, and 1-week and 2-month tenors for United States dollar LIBOR was 31 December 2021. The cessation date for the remaining United States dollar LIBOR benchmarks was 30 June 2023.

The consolidated entity has not been exposed to the reform as the consolidated entity does not hold any floating rate foreign currency debt, nor hold any cross-currency swaps, which reference LIBOR benchmark rates as of 31 March 2024.

However, the consolidated entity has changed its valuation for derivatives, from LIBOR to risk free rate discounting, to reflect current market practices as benchmark reform has affected the availability of certain reference interest rate curves. For debt instruments, TFA still uses synthetic Libor curves to discount cashflows.

#### (iv) Sensitivity

The consolidated entity's financial results are exposed to interest rate movements in the market. Shown below is the potential impact increase of 1% in interest rate on the consolidated entity's pre-tax profits for the next twelve months. A decrease of 1% in interest rate has an opposite impact of the same amount, subject to interest rate floor.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
(Decrease)/increase in pre-tax profits	(1,877)	(601)	19,691	16,957

### B) CREDIT RISK

The consolidated entity takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the consolidated entity by failing to discharge an obligation. Credit exposures arise principally from lending activities for financing assets, funding activities such as cash and cash equivalents, deposits with banks and financial institutions, and derivative financial instruments.

#### (i) Inputs, assumptions, and estimation techniques used for ECL models

##### ASSESSMENT OF SIGNIFICANT INCREASE IN CREDIT RISK

When determining whether the risk of default has increased significantly since initial recognition, the consolidated entity considers both quantitative and qualitative information, and analysis based on the consolidated entity's historical experience and expert credit risk assessment, including forward-looking information.

Retail facilities mainly use the number of days past due to determine significant increase in credit risk. The consolidated entity considers that significant increase in credit risk occurs when an asset is equal and more than 30 days past due. Additional criteria are also considered, such as changes in intrinsic risk, non-cured from default, and non-cured from hardship assist.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

For non-retail facilities, internally derived credit ratings have been identified as representing the best available determinant of credit risk. For wholesale facilities, the consolidated entity has adopted the Global Master Grading Model, which was initially developed by Toyota Financial Services Corporation and calibrated to the Australian market. The consolidated entity has adopted an Internal Grading Model, developed by the company based on empirical defaults locally. Both grading models comprise of 11 grading levels for instruments not in default (1 to 11) and one default class (12). The consolidated entity assigns each facility a credit rating, at initial recognition based on available information about the borrower. Credit risk is deemed to have increased significantly if the credit rating has significantly deteriorated at the reporting date relative to the credit rating at the date of initial recognition.

#### DEFINITION OF DEFAULT

In assessing the impairment of financial assets under the expected credit loss model, the consolidated entity defines a receivable asset as credit impaired if a default rating is assigned to this asset in accordance with its credit policy and procedures.

Credit impaired exposure under the expected credit loss model consists of:

- retail loans and non-rated fleet loans which are contractually 90 days past due; and/or
- credit exposures when it becomes obvious that the customers are no longer able to meet their financial obligations as they fall due.

#### CALCULATION OF EXPECTED CREDIT LOSS

Expected credit losses are calculated using three main components: probability of default, exposure at default and loss given default. These parameters are generally derived from internally developed statistical models combined with historical, current, forward-looking customer and macro-economic data.

For accounting purposes, probability of default represents the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument. This is based on conditions existing at the balance sheet date and future economic conditions that affect credit risk. The loss given default represents expected loss conditional on default, considering the mitigating effect of collateral, its expected value when realised and the time value of money.

The exposure at default represents the expected exposure, taking into consideration the repayment of principal and interest from the balance sheet date to the default event together with any expected drawdown of a facility. The 12 months ECL is equal to the discounted sum over the next 12 months of monthly probability of default multiplied by loss given default and exposure at default inputs. Lifetime ECL is calculated using the discounted sum of monthly probability of default over the full remaining life multiplied by loss given default and exposure at default inputs.

#### INCORPORATION OF FORWARD-LOOKING INFORMATION

The consolidated entity has considered a range of relevant forward-looking macro-economic scenarios and assumptions relevant to Australia to determine unbiased economic forecast and industry adjustment that support the calculation of probability weighted expected loss.

The consolidated entity engages Moody's Analytics to obtain their forecasts for the following macro-economic variables used by the Z-score model.

Inputs considered in the Z-score are:

- real gross domestic product ("GDP") growth rate;
- unemployment rate;
- cash rate;
- house price index;
- AUD/USD exchange rate;
- and stock market index.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

These reflect reasonable and supportable forecasts of future macro-economic conditions that include, but are not limited to, unemployment, interest rates, gross domestic product, house price index, and require evaluations of both the current and forecast direction of the macro-economic cycle.

Incorporation of forward-looking information increases the degree of judgement required as to how changes in these macro-economic factors will affect ECLs. For the ECL calculation as at 31 March 2024, the consolidated entity and company has considered three forward-looking scenarios:

#### BASE SCENARIO AT 50% WEIGHTING

Under this scenario, the Russian war in Ukraine and the Hamas-Israel conflict continue but do not escalate.

In 2024, Australia's economy is set to expand well below the estimated rate for 2023. Even though interest rates have likely peaked, high interest rates and persistent inflation will keep family budgets under pressure.

While inflation retreats towards the RBA's target, relief in the form of interest rate cuts is expected to occur in the second half of FY25.

Macro-economic factors incorporated in this scenario include:

- Full-year GDP growth is estimated at 0.9% in CY2024 and 2.36% in CY2025;
- Unemployment rate to increase to 4.25% by the end of CY2024 and 4.55% by the end of CY2025; and
- CPI at 3.47% on average in CY2024 and 2.71% in CY2025.

#### UPSIDE SCENARIO AT 5% WEIGHTING

Under this scenario, the economic impacts of the Russian war in Ukraine and the Hamas-Israel conflict resolve much faster than anticipated.

These positive developments relieve recession concerns, causing an uptick in consumer and business sentiment.

Macroeconomic factors incorporated in this scenario include:

- Real GDP will expand by 2.44% in CY2024 and 3.04% in CY2025;
- Unemployment rate at 3.64% on average in CY2024 and 3.91% by the end of CY2025; and
- Consumer Price Index (CPI) at 4.48% on average in CY2024 and 3.08% in CY2025.

#### RECESSION SCENARIO AT 45% WEIGHTING

Under this scenario, sentiment falls sharply amid increasing concerns about global growth and geopolitical tensions rise on fears of escalation in the war in Ukraine and the Hamas-Israel conflict.

Tensions between China and the U.S. increase, leading to temporary barriers to shipping along the Taiwan Strait.

The global economy falls into recession in 2024, causing oil prices to fall below the baseline.

Macroeconomic factors incorporated in this scenario include:

- GDP will see a contraction of 1.38% in CY2024 and 0.54% in CY2025;
- Unemployment rate to increase to 5.48% by the end of CY2024 and 7.59% by the end of CY2025; and
- CPI at 1.63% on average in CY2024 and 1.74% in CY2025.

The table below shows the reported provision for ECL based on the probability weighted scenarios and what the provisions for ECL would be assuming a 100% weighting to the base case scenario, to the upside scenario and to the recession scenario for the consolidated entity and company based on the expected range of possible future loss outcomes as noted above.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

	Consolidated		Company	
	2024	2023	2024	2023
Base	125,404,000	99,901,000	114,213,000	90,563,000
Upside	101,847,000	79,844,000	92,927,000	72,683,000
Recession	183,944,000	144,736,000	167,004,000	130,406,000

The consolidated entity and the company have also applied an overlay of approximately \$9,622,000 (2023: \$19,693,000) and \$10,050,000 (2023: \$19,693,000) respectively. The ECL recognised by the consolidated entity and the company as at 31 March 2024 was \$160,167,000 (2023: \$138,767,000) and \$146,946,000 (2023: \$125,546,000) respectively.

If 1% of Stage 1 credit exposures as at 31 March 2024 was included in Stage 2, provisions for impairment would increase by approximately \$13,690,000 for the consolidated entity and \$12,050,000 for the company (31 March 2023: \$11,930,000 for the consolidated entity and \$10,660,000 for the company).

If 1% of Stage 2 credit exposures as at 31 March 2024 was included in Stage 1, provisions for impairment would decrease by approximately \$400,000 for the consolidated entity and \$360,000 for company (31 March 2023: \$300,000 for the consolidated entity and \$260,000 for the company).

#### NATURE AND EFFECT OF MODIFICATIONS ON THE MEASUREMENT OF PROVISION FOR DOUBTFUL DEBTS

A loan that is renegotiated is derecognised if the existing contract is cancelled, and a new agreement made on substantially different terms, or if the terms of an existing agreement are modified such that the renegotiated loan is substantially a different instrument. Where such loans are derecognised, the renegotiated contract is a new loan and impairment is assessed in accordance with the consolidated entity's accounting policy.

When the renegotiated loans are not derecognised, impairment continues to be assessed for significant increases in credit risk compared to the initial origination credit risk rating.

The consolidated entity's financing assets are exposed to three areas: retail, fleet, and wholesale.

#### RETAIL

The retail portfolio is the largest area, which comprises a range of loans and receivables from individual consumers and small business.

#### FLEET

The fleet portfolio comprises a range of loans and receivables and motor vehicles under operating lease from small to large commercial clients and government bodies. It also includes novated leasing customers.

Credit risk arising from individual consumers and small business is managed through the application of credit scoring and manual underwriting to identify and evaluate acceptable risks, and portfolio diversification both demographically and geographically. Credit risk arising from fleet clients is managed by imposition and review of credit limits to ensure fleet clients have the capacity to settle financial commitments. Collateral is also used to secure funds advanced.

The consolidated entity uses provisioning models to assess the credit quality of financing assets and estimate provision for amounts not collectible. Amounts not provided for are deemed collectible.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### WHOLESALE

The wholesale portfolio includes floor-plan finance to motor dealers for new and used motor vehicle stock under either:

- A bailment facility, under which motor vehicles are bailed by the consolidated entity to a dealer, and the consolidated entity retains ownership of each vehicle until the dealer sells it to a customer; or
- A charge plan facility, under which the consolidated entity provides finance to a dealer for purchase of motor vehicles which are charged to the consolidated entity as security.

In addition to the floor-plan facilities, the wholesale portfolio also includes term loans to dealerships to finance property and premises, and revolving working capital loans. These loans are typically secured by general security agreements, real property mortgages and personal guarantees.

Due to the nature of these facilities, there is a concentration in the motor vehicle dealership industry, with the risk spread across market locations throughout Australia. In addition to the collateral security obtained, credit risk is managed through regular auditing of the dealerships' vehicle inventory, monthly monitoring of financial performance and ongoing annual reviews. The concentration of credit risk in relation to the operating segments is reflected in note 7.

#### (iii) Credit risk exposure by credit quality

The table below shows the maximum exposure to credit risk by key class of financial assets, to which the expected credit loss model is applied, based on how the consolidated entity manages the credit risk:

- the days past due for retail and non-rated fleet
- the risk grade for non-retail portfolio



## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### RETAIL (GENERAL APPROACH)

	Loans and receivables			Total \$'000
	12 month ECL \$'000	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	
<b>Consolidated 2024</b>				
Equal to and less than 30 days	15,534,846	100,709	-	15,635,555
31-60 days	-	304,080	-	304,080
61-90 days	-	45,087	-	45,087
Over 90 days (credit impaired)	-	-	77,644	77,644
<b>Total</b>	<b>15,534,846</b>	<b>449,876</b>	<b>77,644</b>	<b>16,062,366</b>
<b>Company 2024</b>				
Equal to and less than 30 days	13,124,335	88,107	-	13,212,442
31-60 days	-	264,210	-	264,210
61-90 days	-	39,413	-	39,413
Over 90 days (credit impaired)	-	-	69,067	69,067
<b>Total</b>	<b>13,124,335</b>	<b>391,730</b>	<b>69,067</b>	<b>13,585,132</b>
<b>Loans and receivables</b>				
	12 month ECL \$'000	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	Total \$'000
<b>Consolidated 2023</b>				
Equal to and less than 30 days	13,896,099	94,547	-	13,990,646
31-60 days	-	209,147	-	209,147
61-90 days	-	32,382	-	32,382
Over 90 days (credit impaired)	-	-	53,529	53,529
<b>Total</b>	<b>13,896,099</b>	<b>336,076</b>	<b>53,529</b>	<b>14,285,704</b>
<b>Company 2023</b>				
Equal to and less than 30 days	11,991,199	84,651	-	12,075,850
31-60 days	-	186,034	-	186,034
61-90 days	-	29,037	-	29,037
Over 90 days (credit impaired)	-	-	49,062	49,062
<b>Total</b>	<b>11,991,199</b>	<b>299,722</b>	<b>49,062</b>	<b>12,339,983</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### WHOLESALE (GENERAL APPROACH)

	Loans and receivables			Total \$'000
	12 month ECL \$'000	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	
<b>Consolidated 2024</b>				
Grade 1-7 Normal Risk	7,073,607	230,106	-	7,303,713
Grade 8-11 Watchlist	-	-	-	-
Grade 12 Default (credit impaired)	-	-	-	-
<b>Total</b>	<b>7,073,607</b>	<b>230,106</b>	<b>-</b>	<b>7,303,713</b>
<b>Company 2024</b>				
Grade 1-7 Normal Risk	5,590,711	220,378	-	5,811,089
Grade 8-11 Watchlist	-	-	-	-
Grade 12 Default (credit impaired)	-	-	-	-
<b>Total</b>	<b>5,590,711</b>	<b>220,378</b>	<b>-</b>	<b>5,811,089</b>
<b>Loans and receivables</b>				
	12 month ECL \$'000	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	Total \$'000
<b>Consolidated 2023</b>				
Grade 1-7 Normal Risk	5,179,948	184,791	-	5,364,739
Grade 8-11 Watchlist	-	906	-	906
Grade 12 Default (credit impaired)	-	-	-	-
<b>Total</b>	<b>5,179,948</b>	<b>185,697</b>	<b>-</b>	<b>5,365,645</b>
<b>Company 2023</b>				
Grade 1-7 Normal Risk	4,069,622	169,776	-	4,239,398
Grade 8-11 Watchlist	-	880	-	880
Grade 12 Default (credit impaired)	-	-	-	-
<b>Total</b>	<b>4,069,622</b>	<b>170,656</b>	<b>-</b>	<b>4,240,278</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### FLEET NON-GRADED CUSTOMER (SIMPLIFIED APPROACH)

	Lease and loans		
	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	Total \$'000
<b>Consolidated 2024</b>			
Equal to and less than 30 days	675,591	-	675,591
31-60 days	22,592	-	22,592
61-90 days	7,657	-	7,657
Over 90 days (credit impaired)	-	22,843	22,843
<b>Total</b>	<b>705,840</b>	<b>22,843</b>	<b>728,683</b>
<b>Company 2024</b>			
Equal to and less than 30 days	675,591	-	675,591
31-60 days	22,592	-	22,592
61-90 days	7,657	-	7,657
Over 90 days (credit impaired)	-	22,843	22,843
<b>Total</b>	<b>705,840</b>	<b>22,843</b>	<b>728,683</b>
<b>Consolidated 2023</b>			
Equal to and less than 30 days	549,778	-	549,778
31-60 days	9,615	-	9,615
61-90 days	6,326	-	6,326
Over 90 days (credit impaired)	-	13,616	13,616
<b>Total</b>	<b>565,719</b>	<b>13,616</b>	<b>579,335</b>
<b>Company 2023</b>			
Equal to and less than 30 days	549,778	-	549,778
31-60 days	9,615	-	9,615
61-90 days	6,326	-	6,326
Over 90 days (credit impaired)	-	13,616	13,616
<b>Total</b>	<b>565,719</b>	<b>13,616</b>	<b>579,335</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### FLEET GRADED CUSTOMER (SIMPLIFIED APPROACH)

	Lease and loans		
	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	Total \$'000
<b>Consolidated 2024</b>			
Grade 1-7 Normal Risk	2,233,820	-	2,233,820
Grade 8-11 Watchlist	41,783	-	41,783
Grade 12 Default (credit impaired)	-	-	-
<b>Total</b>	<b>2,275,603</b>	<b>-</b>	<b>2,275,603</b>
<b>Company 2024</b>			
Grade 1-7 Normal Risk	2,233,820	-	2,233,820
Grade 8-11 Watchlist	41,783	-	41,783
Grade 12 Default (credit impaired)	-	-	-
<b>Total</b>	<b>2,275,603</b>	<b>-</b>	<b>2,275,603</b>

	Lease and loans		
	Lifetime ECL not credit-impaired \$'000	Lifetime ECL credit-impaired \$'000	Total \$'000
<b>Consolidated 2023</b>			
Grade 1-7 Normal Risk	2,098,861	-	2,098,861
Grade 8-11 Watchlist	64,098	-	64,098
Grade 12 Default (credit impaired)	-	-	-
<b>Total</b>	<b>2,162,959</b>	<b>-</b>	<b>2,162,959</b>
<b>Company 2023</b>			
Grade 1-7 Normal Risk	2,098,861	-	2,098,861
Grade 8-11 Watchlist	64,098	-	64,098
Grade 12 Default (credit impaired)	-	-	-
<b>Total</b>	<b>2,162,959</b>	<b>-</b>	<b>2,162,959</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

#### (iv) Funding activities

The consolidated entity manages credit risk through the use of external ratings, counterparty diversification, monitoring of counterparty financial condition and ensuring master netting agreements are in place with all derivative counterparties.

The below table shows the percentage of the consolidated entity's money market deposits and derivatives relating to funding activities.

<b>Consolidated and Company Rating</b>	<b>2024 %</b>	<b>2023 %</b>
AA-	28	21
A+	2	1
A	70	78
A-	-	-
	<b>100</b>	<b>100</b>

The maximum exposure to credit risk at the end of the reporting period, without considering collateral obtained, is the carrying amount, net of any allowance for doubtful debts or impairment of each financial asset, including derivative financial instruments, in the statements of financial position.

#### C) LIQUIDITY RISK

Liquidity risk is the risk that the consolidated entity is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequences may be failure to meet obligations to repay creditors and fulfil commitments to lend. The consolidated entity, in the normal course of business, requires substantial funding to support the level of its earning assets and working capital requirements, and consequently is exposed to liquidity risk.

The liquidity management processes carried out by the consolidated entity includes:

- Day-to-day funding managed by monitoring existing and future cash flows to ensure that financial requirements can be met. This includes planning the replenishment of funds before they mature and/or are borrowed by customers. The consolidated entity maintains an active presence in the domestic and international capital markets to enable this to happen;
- Monitoring the concentration and profile of debt maturities; and
- Maintaining backup credit facilities.

#### Financing arrangements

The consolidated entity utilises various financing arrangements such as commercial paper, medium-term notes, bilateral bank loans and securitisation to meet liquidity requirements. It has access to a wide array of credit facilities to manage liquidity risk (refer to note 13).

#### Maturity of financial liabilities

The tables below analyse the consolidated entity's financial liabilities into relevant maturity groupings based on their remaining contractual maturity as at the reporting period for all:

- non-derivative financial liabilities; and
- net and gross settled derivative financial instruments for which the contractual maturities are essential for an understanding of the timing of the cash flows.

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

The amounts in the tables are the contractual undiscounted cash flows. For interest rate swaps, the cash flows have been estimated using forward interest rates applicable at the end of the reporting period.

Consolidated 2024	<1 Month \$'000	1-3 Months \$'000	3-12 Months \$'000	1-5 Years \$'000	Over 5 Years \$'000	Total \$'000
<b>Non-derivatives</b>						
Banks and other financial institutions	257,117	439,735	3,086,999	4,620,888	-	8,404,739
Bonds and commercial paper	2,322,580	2,638,718	5,067,016	11,551,154	858,857	22,438,325
Other liabilities	509,508	49,332	53,446	44,138	-	656,424
Lease liabilities	729	1,461	5,299	36,765	9,346	53,600
<b>Total non-derivatives</b>	<b>3,089,934</b>	<b>3,129,246</b>	<b>8,212,760</b>	<b>16,252,945</b>	<b>868,203</b>	<b>31,553,088</b>
<b>Derivatives</b>						
Forward foreign exchange contracts						
– Bought currency	(656,064)	(2,482,561)	(1,294,560)	-	-	(4,433,185)
– Sold currency	656,462	2,443,374	1,277,474	-	-	4,377,310
Interest rate swaps	2,930	(22,924)	(13,959)	(3,397)	-	(37,350)
Cross currency swaps						
– Pay leg	(1,315,298)	(87,301)	(2,738,613)	(8,802,305)	(871,717)	(13,815,234)
– Receive leg	1,316,686	61,147	2,561,845	8,695,647	858,857	13,494,182
<b>Total derivatives</b>	<b>4,716</b>	<b>(88,265)</b>	<b>(207,813)</b>	<b>(110,055)</b>	<b>(12,860)</b>	<b>(414,277)</b>
<b>Total</b>	<b>3,094,650</b>	<b>3,040,981</b>	<b>8,004,947</b>	<b>16,142,890</b>	<b>855,343</b>	<b>31,138,811</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

Company 2024	<1 Month \$'000	1-3 Months \$'000	3-12 Months \$'000	1-5 Years \$'000	Over 5 Years \$'000	Total \$'000
<b>Non-derivatives</b>						
Banks and other financial institutions	1,029	18,967	1,330,049	1,232,242	-	2,582,287
Related party liabilities – securitisation trusts and subsidiary	269,286	447,457	1,874,025	4,865,315	-	7,456,083
Bonds and commercial paper	2,322,580	2,638,718	5,067,016	11,551,154	858,857	22,438,325
Other liabilities	501,913	49,332	53,446	44,138	-	648,829
Lease liabilities	729	1,461	5,299	36,765	9,346	53,600
<b>Total non-derivatives</b>	<b>3,095,537</b>	<b>3,155,935</b>	<b>8,329,835</b>	<b>17,729,614</b>	<b>868,203</b>	<b>33,179,124</b>
<b>Derivatives</b>						
Forward foreign exchange contracts						
– Bought currency	(656,064)	(2,482,561)	(1,294,560)	-	-	(4,433,185)
– Sold currency	656,462	2,443,374	1,277,474	-	-	4,377,310
Interest rate swaps	(3,896)	(34,617)	(50,946)	(23,501)	-	(112,960)
Cross currency swaps						
– Pay leg	(1,315,298)	(87,301)	(2,738,613)	(8,802,305)	(871,717)	(13,815,234)
– Receive leg	1,316,686	61,147	2,561,845	8,695,647	858,857	13,494,182
<b>Total derivatives</b>	<b>(2,110)</b>	<b>(99,958)</b>	<b>(244,800)</b>	<b>(130,159)</b>	<b>(12,860)</b>	<b>(489,887)</b>
<b>Total</b>	<b>3,093,427</b>	<b>3,055,977</b>	<b>8,085,035</b>	<b>17,599,455</b>	<b>855,343</b>	<b>32,689,237</b>

## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

The amounts in the tables are the contractual undiscounted cash flows. For interest rate swaps, the cash flows have been estimated using forward interest rates applicable at the end of the reporting period.

Consolidated 2023	<1 Month \$'000	1-3 Months \$'000	3-12 Months \$'000	1-5 Years \$'000	Over 5 Years \$'000	Total \$'000
<b>Non-derivatives</b>						
Banks and other financial institutions	276,178	406,558	2,690,448	4,178,006	-	7,551,190
Bonds and commercial paper	2,039,187	2,303,167	3,781,559	9,600,883	-	17,724,796
Other liabilities	330,122	37,249	39,722	42,119	-	449,212
Lease liabilities	715	1,432	6,610	17,686	4,850	31,293
<b>Total non-derivatives</b>	<b>2,646,202</b>	<b>2,748,406</b>	<b>6,518,339</b>	<b>13,838,694</b>	<b>4,850</b>	<b>25,756,491</b>
<b>Derivatives</b>						
Forward foreign exchange contracts						
– Bought currency	(522,713)	(1,792,312)	(1,497,136)	-	-	(3,812,161)
– Sold currency	346,962	1,671,663	716,849	-	-	2,735,474
Interest rate swaps	(565)	10,671	27,226	23,431	-	60,763
Cross currency swaps						
– Pay leg	875,785	33,869	996,660	8,048,322	-	9,954,636
– Receive leg	(826,613)	(33,264)	(816,380)	(7,728,375)	-	(9,404,632)
<b>Total derivatives</b>	<b>(127,144)</b>	<b>(109,373)</b>	<b>(572,781)</b>	<b>343,378</b>	<b>-</b>	<b>(465,920)</b>
<b>Total</b>	<b>2,519,058</b>	<b>2,639,033</b>	<b>5,945,558</b>	<b>14,182,072</b>	<b>4,850</b>	<b>25,290,571</b>



## FINANCIAL INSTRUMENTS AND RISK (continued)

### 20. Financial risk management (continued)

Company 2023	<1 Month \$'000	1-3 Months \$'000	3-12 Months \$'000	1-5 Years \$'000	Over 5 Years \$'000	Total \$'000
<b>Non-derivatives</b>						
Banks and other financial institutions	735	17,776	1,104,447	1,292,864	-	2,415,822
Related party liabilities – securitisation trusts and subsidiary	283,789	405,983	1,674,934	4,348,536	-	6,713,242
Bonds and commercial paper	2,039,187	2,303,167	3,781,559	9,600,883	-	17,724,796
Other liabilities	335,123	37,249	39,722	42,119	-	454,213
Lease liabilities	715	1,432	6,610	17,686	4,850	31,293
<b>Total non-derivatives</b>	<b>2,659,549</b>	<b>2,765,607</b>	<b>6,607,272</b>	<b>15,302,088</b>	<b>4,850</b>	<b>27,339,366</b>
<b>Derivatives</b>						
Forward foreign exchange contracts						
– Bought currency	(522,713)	(1,792,312)	(1,497,136)	-	-	(3,812,161)
– Sold currency	346,962	1,671,663	716,849	-	-	2,735,474
Interest rate swaps	2,255	15,864	42,107	31,902	-	92,128
Cross currency swaps						
– Pay leg	875,785	33,869	996,660	8,048,322	-	9,954,636
– Receive leg	(826,613)	(33,264)	(816,380)	(7,728,375)	-	(9,404,632)
<b>Total derivatives</b>	<b>(124,324)</b>	<b>(104,180)</b>	<b>(557,900)</b>	<b>351,849</b>	<b>-</b>	<b>(434,555)</b>
<b>Total</b>	<b>2,535,225</b>	<b>2,661,427</b>	<b>6,049,372</b>	<b>15,653,937</b>	<b>4,850</b>	<b>26,904,811</b>

## OPERATING ASSETS AND LIABILITIES

This section covers the operating assets and liabilities of the consolidated entity including cash and cash equivalents, prepayments, accounts payable and accrued expense payable.

### 21. Cash and cash equivalents

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Cash in bank	450,045	334,066	450,045	334,066
Deposits at call	2,620,000	1,770,000	2,620,000	1,770,000
	<b>3,070,045</b>	<b>2,104,066</b>	<b>3,070,045</b>	<b>2,104,066</b>

As at 31 March 2024, the consolidated entity held cash and deposits at call of \$276,315,000 (2023: \$292,349,000), which represents cash collections on securitised assets transferred to securitisation trusts.

#### RECOGNITION AND MEASUREMENT

Cash and cash equivalents include cash in bank, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Cash in bank and deposits at call earn interest at prevailing market rates. Interest is recognised in the statements of comprehensive income using the effective interest rate method.

## OPERATING ASSETS AND LIABILITIES (continued)

### 22. Cash flow information

#### A) RECONCILIATION OF PROFIT FOR THE YEAR TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Profit/(loss) attributable to owners of Toyota Finance Australia Limited</b>	263,225	14,890	184,040	(80,349)
Share of profit of associate	(15,284)	(16,050)	-	-
Dividend from associate	-	-	-	(10,228)
Depreciation, write-off and amortisation	26,683	23,918	26,683	23,918
Write off of intangible assets	1,975	-	1,975	-
Amortisation – upfront receipts	704	1,749	704	1,749
Amortisation – prepaid expenses	25,953	20,534	25,953	20,534
Net gain on sale or derecognition of non-current assets	(68,453)	(60,561)	(68,453)	(60,561)
Net loss on translation of foreign currency transactions	584,002	2,128,557	584,003	2,128,557
Changes in fair value of financial instruments	(218,777)	(581,825)	(218,777)	(581,825)
Net loss on derecognition of lease	112	-	112	-
<b>Movements in operating assets and liabilities:</b>				
Increase/(decrease) in provision for impairment of receivable	19,900	(20,483)	19,900	(25,704)
Increase/(decrease) in provision for impairment on residual value	100	(21,600)	100	(21,600)
Increase in loans and receivables	(3,976,722)	(1,646,011)	(3,077,952)	(856,103)
Increase in assets under net operating lease (net of accumulated depreciation)	(311,087)	(96,836)	(311,087)	(96,836)
Decrease/(increase) in deferred tax asset	5,723	(1,165)	4,590	(2,432)
Increase in deferred tax liability	31,874	-	36,017	-
Increase/(decrease) in other, contract and lease liabilities	133,878	(27,109)	130,841	(14,261)
Decrease/(increase) in other assets	(6,076)	81,600	(814,273)	(1,034,437)
Increase/(decrease) in income tax payable	85,010	(169,443)	75,453	(169,769)
(Increase)/decrease in derivative financial instruments at fair value through profit or loss	145,490	(1,051,081)	194,109	(965,386)
(Decrease)/increase in related party liabilities	-	-	(65,708)	323,817
<b>Net cash outflow from operating activities</b>	<b>(3,271,770)</b>	<b>(1,420,916)</b>	<b>(3,271,770)</b>	<b>(1,420,916)</b>

## OPERATING ASSETS AND LIABILITIES (continued)

### 22. Cash flow information (continued)

#### B) RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

	Opening at 1 April 2022 \$'000	Cash flows \$'000	Non-cash changes			Closing at 31 March 2023 \$'000
			Foreign exchange \$'000	Amortisation \$'000	Additions/ Derecognition of lease liabilities \$'000	
<b>Consolidated</b>						
Borrowings	21,136,947	1,461,461	1,211,212	119,805	-	23,929,425
Lease liabilities	35,731	(7,867)	-	-	1,170	29,034
	Opening at 1 April 2023 \$'000	Cash flows \$'000	Foreign exchange \$'000	Amortisation \$'000	Additions/ Derecognition of lease liabilities \$'000	Closing at 31 March 2024 \$'000
Borrowings	23,929,425	4,274,544	408,114	271,409	-	28,883,492
Lease liabilities	29,034	(7,723)	-	-	25,168	46,479
	Opening at 1 April 2022 \$'000	Cash flows \$'000	Foreign exchange \$'000	Amortisation \$'000	Additions/ Derecognition of lease liabilities \$'000	Closing at 31 March 2023 \$'000
<b>Company</b>						
Borrowings	17,613,652	125,969	1,211,212	119,805	-	19,070,638
Lease liabilities	35,731	(7,867)	-	-	1,170	29,034
	Opening at 1 April 2023 \$'000	Cash flows \$'000	Foreign exchange \$'000	Amortisation \$'000	Additions/ Derecognition of lease liabilities \$'000	Closing at 31 March 2024 \$'000
Borrowings	19,070,638	3,653,008	408,114	271,409	-	23,403,169
Lease liabilities	29,034	(7,723)	-	-	25,168	46,479

## OPERATING ASSETS AND LIABILITIES (continued)

### 23. Other assets

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Prepayments	53,388	45,874	53,388	45,874
Intercompany advance to subsidiary	-	-	3,962,539	3,088,588
Investment in Securitisation Trust	-	-	1,180,687	1,246,395
Other debtors	73,201	77,764	73,150	77,760
Accrued interest receivable	7,597	4,474	7,597	4,474
	<b>134,186</b>	<b>128,112</b>	<b>5,277,361</b>	<b>4,463,091</b>
Other assets expected to be recovered within 12 months	122,521	115,961	4,085,008	3,204,541
Other assets expected to be recovered after more than 12 months	11,665	12,151	1,192,353	1,258,550
	<b>134,186</b>	<b>128,112</b>	<b>5,277,361</b>	<b>4,463,091</b>

### 24. Other liabilities and contract liabilities

#### A) OTHER LIABILITIES

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Employee entitlements	19,355	18,479	19,355	18,479
Accrued interest payable	127,374	87,920	127,374	87,920
Amounts payable to related entities	152,989	121,977	152,989	121,977
Accounts payable	227,163	106,287	224,288	117,396
Accrued expenses (including related parties)	104,932	93,826	100,299	87,787
Other	24,611	20,723	24,524	20,654
	<b>656,424</b>	<b>449,212</b>	<b>648,829</b>	<b>454,213</b>
Other liabilities expected to be settled within 12 months	612,286	407,093	604,691	412,094
Other liabilities expected to be settled in more than 12 months	44,138	42,119	44,138	42,119
	<b>656,424</b>	<b>449,212</b>	<b>648,829</b>	<b>454,213</b>

## OPERATING ASSETS AND LIABILITIES (continued)

### 24. Other liabilities and contract liabilities (continued)

#### B) CONTRACT LIABILITIES

The consolidated entity has recognised the following revenue related contract liabilities.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Contract liabilities	136,974	125,300	136,974	125,300

Of the above amount, \$91,316,000 (2023: \$83,533,000) is expected to be settled within 12 months of the balance date.

## OPERATING ASSETS AND LIABILITIES (continued)

### 24. Other liabilities and contract liabilities (continued)

The following table shows revenue recognised in the current reporting period that relates to carried-forward contract liabilities. The amounts presented below are gross, while the amounts recognised in the statements of comprehensive income are presented net of related costs, as the consolidated entity is acting as an agent.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Revenue recognised that was included in the contract liability balance at the beginning of the period	80,113	75,803	80,113	75,803

As permitted under AASB15 Revenue from Contracts with Customers, the transaction price allocated to (partially) unsatisfied performance obligations as of 31 March 2024 and 31 March 2023 is not disclosed.

#### Employee entitlements

##### (I) SHORT-TERM OBLIGATIONS

Liabilities for wages and salaries, including annual leave expected to be settled within 12 months of the end of each reporting period are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liability is settled. Liability for non-accumulated sick leave is recognised when the leave is taken and measured at actual rate paid or payable.

##### (II) OTHER LONG-TERM EMPLOYEE BENEFIT OBLIGATIONS

The liabilities for long service leave are not expected to be settled wholly within 12 months after the end of the period in which the employees rendered the related service. They are therefore recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of each reporting period. Consideration is given at expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash flows.

##### (III) RETIREMENT BENEFIT OBLIGATION

All employees of the consolidated entity are entitled to benefits on retirement, disability, or death according to the consolidated entity's superannuation plan. The consolidated entity has a defined contribution plan. The defined contribution plan receives fixed contributions from the consolidated entity and the consolidated entity's legal and constructive obligation is limited to these contributions.

Contributions to the defined contribution fund are recognised as an expense as they become payable. Prepaid contributions are recognised as an asset to the extent that cash refund, or a reduction in the future payments is available.

## NON-OPERATING ASSETS

This section outlines the non-operating assets of the consolidated entity. Included in this section are the following information:

- Investment accounted for using the equity method;
- Property, plant and equipment;
- Right-of-use assets;
- Intangible assets; and
- Deferred tax asset.

### 25. Investment accounted for using the equity method

	Consolidated		Ownership interest	
	2024 \$'000	2023 \$'000	2024 %	2023 %
<b>(a) Movement in carrying amount</b>				
Unlisted				
<b>Name of entity</b>				
Toyota Finance New Zealand Limited				
Carrying amount at 1 April	102,972	96,322	45.45	45.45
Share of profits after income tax	15,284	16,050		
Dividend received	-	(10,228)		
Net exchange differences on translation of foreign associate entity	(2,067)	828		
<b>Carrying amount at 31 March</b>	<b>116,189</b>	<b>102,972</b>		

	Company		Ownership interest	
	2024 \$'000	2023 \$'000	2024 %	2023 %
Unlisted				
<b>Name of entity</b>				
Toyota Finance New Zealand Limited				
Investment at cost at 31 March	4,284	4,284	45.45	45.45

The principal activities of Toyota Finance New Zealand Limited during the period were:

- finance the acquisition of motor vehicles by retail and commercial customers, by way of consumer and commercial loans;
- provide bailment facilities and commercial loans to motor dealers;
- provide vehicle finance (by way of loans, term purchases, finance leases or operating leases) and fleet management services to corporate customers;
- the provision of retail finance and related products for pleasure boats;
- sell retail insurance policies underwritten by third party insurers as agents;
- to provide for car sharing services;
- vehicle rental service for personal and non-commercial use for agreed period; and
- sale of used vehicle as a part of rental vehicle fleet rotation.



## NON-OPERATING ASSETS (continued)

### 25. Investment accounted for using the equity method (continued)

Investments in associate are accounted for in the consolidated financial statements using the equity method of accounting and are carried at cost.

<b>Consolidated</b>	<b>2024</b> <b>\$'000</b>	<b>2023</b> <b>\$'000</b>
<b>(b) Share of associate's profits</b>		
Profit before income tax	21,430	22,390
Income tax expense	(6,146)	(6,340)
<b>Profit after income tax</b>	<b>15,284</b>	<b>16,050</b>

#### (c) Summarised financial information of associates

	<b>Assets</b> <b>\$'000</b>	<b>Liabilities</b> <b>\$'000</b>	<b>Revenues</b> <b>\$'000</b>	<b>Profit</b> <b>\$'000</b>
<b>Consolidated 2024</b>				
Toyota Finance New Zealand Limited	1,813,635	1,502,629	160,297	33,629
<b>Consolidated 2023</b>				
Toyota Finance New Zealand Limited	1,369,688	1,138,521	139,905	35,313

### PRINCIPLES OF CONSOLIDATION

Associates are all entities over which the consolidated entity has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for in the consolidated financial statements using the equity method of accounting, after initially being recognised at cost. Investments in associates are accounted for in the company financial statements at cost less accumulated impairments.

The consolidated entity's share of its associates' post-acquisition profits or losses is recognised in profit or loss, and its share of post-acquisition movements in reserves is recognised in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment.

Dividends received from associates are recognised in the consolidated and company financial statements as a reduction against the carrying amount of the investment.

When the consolidated entity's share of losses in an associate equal or exceeds its interest in the associate, including any other unsecured long-term receivables, the consolidated entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of its associate.

Unrealised gains on transactions between the consolidated entity and its associates are eliminated to the extent of the consolidated entity's interest in associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

## NON-OPERATING ASSETS (continued)

### 25. Investment accounted for using the equity method (continued)

#### FOREIGN CURRENCY TRANSLATION

##### a) Functional and presentation currency

Items included in the financial statements of the consolidated entity are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in Australian dollars, which is the company's functional and presentation currency.

On consolidation, the exchange differences arising from the translation of the net investment in the foreign entity from functional to presentation currency is recognised in "other comprehensive income".

##### b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

### 26. Property, plant and equipment

Consolidated 2024	Cost \$'000	Accumulated depreciation \$'000	Carrying value \$'000
Leasehold improvements	16,974	10,265	6,709
Plant and equipment	6,906	6,224	682
Motor vehicles	12,597	2,647	9,950
	<b>36,477</b>	<b>19,136</b>	<b>17,341</b>
Company 2024	Cost \$'000	Accumulated depreciation \$'000	Carrying value \$'000
Leasehold improvements	16,974	10,265	6,709
Plant and equipment	6,906	6,224	682
Motor vehicles	12,597	2,647	9,950
	<b>36,477</b>	<b>19,136</b>	<b>17,341</b>

## NON-OPERATING ASSETS (continued)

### 26. Property, plant and equipment (continued)

Consolidated 2023	Cost \$'000	Accumulated depreciation \$'000	Carrying value \$'000
Leasehold improvements	17,311	8,289	9,022
Plant and equipment	6,667	5,898	769
Motor vehicles	10,518	2,777	7,741
	<b>34,496</b>	<b>16,964</b>	<b>17,532</b>

Company 2023	Cost \$'000	Accumulated depreciation \$'000	Carrying value \$'000
Leasehold improvements	17,311	8,289	9,022
Plant and equipment	6,667	5,898	769
Motor vehicles	10,518	2,777	7,741
	<b>34,496</b>	<b>16,964</b>	<b>17,532</b>

Consolidated	Leasehold improvements \$'000	Plant and equipment \$'000	Motor vehicles \$'000	Totals \$'000
Carrying value at 1 April 2022	11,151	1,166	8,348	20,665
Additions	175	251	4,029	4,455
Disposals	-	-	(2,544)	(2,544)
Depreciation	(2,304)	(635)	(2,092)	(5,031)
Write-off	-	(13)	-	(13)
<b>Carrying value at 31 March 2023</b>	<b>9,022</b>	<b>769</b>	<b>7,741</b>	<b>17,532</b>
Additions	-	336	8,116	8,452
Disposals	-	-	(3,716)	(3,716)
Depreciation	(2,302)	(417)	(2,191)	(4,910)
Write-off	(11)	(6)	-	(17)
<b>Carrying value at 31 March 2024</b>	<b>6,709</b>	<b>682</b>	<b>9,950</b>	<b>17,341</b>

## NON-OPERATING ASSETS (continued)

### 26. Property, plant and equipment (continued)

Company	Leasehold improvements \$'000	Plant and equipment \$'000	Motor vehicles \$'000	Totals \$'000
Carrying value at 1 April 2022	11,151	1,166	8,348	20,665
Additions	175	251	4,029	4,455
Disposals	-	-	(2,544)	(2,544)
Depreciation	(2,304)	(635)	(2,092)	(5,031)
Write-off	-	(13)	-	(13)
<b>Carrying value at 31 March 2023</b>	<b>9,022</b>	<b>769</b>	<b>7,741</b>	<b>17,532</b>
Additions	-	336	8,116	8,452
Disposals	-	-	(3,716)	(3,716)
Depreciation	(2,302)	(417)	(2,191)	(4,910)
Write-off	(11)	(6)	-	(17)
<b>Carrying value at 31 March 2024</b>	<b>6,709</b>	<b>682</b>	<b>9,950</b>	<b>17,341</b>

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.

#### RECOGNITION AND MEASUREMENT

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the consolidated entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives, as follows:

Asset class	Method	Estimated useful life
Plant and equipment	Straight line	3-5 years
Motor vehicles	Straight line	1-3 years
Leasehold improvements	Straight line	Unexpired portion of lease or useful life of asset whichever is shorter

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

## NON-OPERATING ASSETS (continued)

### 27. Right-of-use assets and lease liabilities

The statements of financial position shows the following amounts relating to leases:

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Properties	39,911	21,865	39,911	21,865
<b>Total right-of-use assets</b>	<b>39,911</b>	<b>21,865</b>	<b>39,911</b>	<b>21,865</b>
Lease liabilities	46,479	29,034	46,479	29,034
<b>Total lease liabilities</b>	<b>46,479</b>	<b>29,034</b>	<b>46,479</b>	<b>29,034</b>
<b>Maturity analysis</b>				
CURRENT				
Lease liabilities – Current	5,573	8,018	5,573	8,018
NON-CURRENT				
Lease liabilities – Non-current	40,906	21,016	40,906	21,016
	<b>46,479</b>	<b>29,034</b>	<b>46,479</b>	<b>29,034</b>

The statements of comprehensive income shows the following amounts relating to leases:

	Note	Consolidated		Company	
		2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Depreciation charge of right-of-use assets – Properties	5	7,009	7,135	7,009	7,135
Interest expense (included in interest expense and similar charges)	3a	924	936	924	936
Expense relating to short-term leases (included in other expense)		-	254	-	254

Additions to the right-of-use assets during the financial year were \$26,031,000 (2023: nil). The total cash outflow for leases during the financial year was \$8,647,000 (2023: \$8,803,000).

#### A) THE CONSOLIDATED ENTITY'S LEASING ACTIVITIES AND HOW THESE ARE ACCOUNTED FOR

The consolidated entity leases various offices. Rental contracts are typically made for fixed periods of 3 to 10 years but may have extension options as described below. Lease terms are negotiated on an individual basis and contain different terms and conditions.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the consolidated entity. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

## NON-OPERATING ASSETS (continued)

### 27. Right-of-use assets and lease liabilities (continued)

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments, less any lease incentives receivable, and
- variable lease payment that are based on an index or a rate.

The lease payments are discounted using the incremental borrowing rate, being the rate that the consolidated entity would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received, and
- any initial direct costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Payments associated with short-term leases are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

#### B) EXTENSION OPTION

Extension option is included in a number of property leases across the consolidated entity. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension options held are exercisable only by the consolidated entity and not by the respective lessor.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options, or periods after termination options, are only included in the lease term if the lease is reasonably certain to be extended, or not terminated.

### 28. Intangible assets

#### RECOGNITION AND MEASUREMENT

Capitalised computer software and development costs are amortised from the point at which the asset is ready for use on a straight-line basis over its useful life, which varies from 3 to 10 years.

Implementation costs, including costs to configure or customise the software as a service ("SaaS") provider's application are recognised as operating expenses when the services are received.

For SaaS arrangements, where the supplier provides both configuration and customisation services, judgement has been applied to determine whether each of the services are distinct or not from the underlying use of the SaaS application. Distinct configuration and customisation costs are expensed as incurred as the software is configured or customised (i.e., upfront).

For non-distinct customisation activities that significantly enhance or modify a SaaS cloud-based application, judgement has been applied in determining whether the degree of customisation and modification of the SaaS application is significant or not. Non-distinct configuration and customisation costs are considered as prepaid expenses and are expensed over the SaaS contract term.

## NON-OPERATING ASSETS (continued)

### 28. Intangible assets (continued)

#### IMPAIRMENT OF ASSETS

Intangible assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to resell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows, which are largely independent of the cash inflows from other asset groups (cash generating units).

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Software</b>				
Cost	117,153	95,462	117,153	95,462
Amortisation	53,085	40,306	53,085	40,306
<b>Carrying Value</b>	<b>64,068</b>	<b>55,156</b>	<b>64,068</b>	<b>55,156</b>

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
Carrying value at 1 April	55,156	29,076	55,156	29,076
Additions	25,634	33,995	25,634	33,995
Amortisation expense	(14,747)	(11,739)	(14,747)	(11,739)
Write-off	(1,975)	-	(1,975)	-
Transfer	-	3,824	-	3,824
<b>Carrying value at 31 March</b>	<b>64,068</b>	<b>55,156</b>	<b>64,068</b>	<b>55,156</b>

## NON-OPERATING ASSETS (continued)

### 29. Deferred tax assets

Refer to note 6 income tax expense for further information on income tax.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Deferred tax asset balances comprise temporary differences attributable to:</b>				
Amounts recognised in statement of financial position				
Tax losses	-	45,631	-	49,335
Provision for impairment of loans and advances	50,915	44,915	46,949	40,949
Financial instruments	-	(4,525)	-	(4,525)
Accrued expenses	51,048	47,017	50,871	46,146
Sundry items	18,811	17,323	18,811	17,323
<b>Total amount recognised in statement of financial position</b>	<b>120,774</b>	<b>150,361</b>	<b>116,631</b>	<b>149,228</b>
<b>Deferred tax liability balances comprise temporary differences attributable to:</b>				
Amounts recognised in statement of financial position				
Assets financed under lease	145,276	139,485	145,276	139,485
Sundry items	7,372	5,153	7,372	5,153
<b>Total amount recognised in statement of financial position</b>	<b>152,648</b>	<b>144,638</b>	<b>152,648</b>	<b>144,638</b>
<b>Net deferred tax (liabilities)/assets</b>	<b>(31,874)</b>	<b>5,723</b>	<b>(36,017)</b>	<b>4,590</b>
Gross deferred tax assets opening balance	150,361	135,786	149,228	133,386
Movement in temporary differences during the year				
Tax losses	(45,631)	45,631	(49,335)	49,335
Provision for impairment of loans and advances	6,000	(12,625)	6,000	(14,191)
Financial instruments	4,525	(21,445)	4,525	(21,445)
Accrued expenses	4,031	1,551	4,725	680
Sundry items	1,488	1,463	1,488	1,463
<b>Gross deferred tax assets closing balance</b>	<b>120,774</b>	<b>150,361</b>	<b>116,631</b>	<b>149,228</b>
Gross deferred tax liabilities opening balance	144,638	131,228	144,638	131,228
Movement in temporary differences during the year				
Assets financed under lease	5,791	13,400	5,791	13,400
Sundry items	2,219	10	2,219	10
<b>Gross deferred tax liabilities closing balance</b>	<b>152,648</b>	<b>144,638</b>	<b>152,648</b>	<b>144,638</b>
<b>Net deferred tax (liabilities)/assets</b>	<b>(31,874)</b>	<b>5,723</b>	<b>(36,017)</b>	<b>4,590</b>



## UNRECOGNISED ITEMS

This section provides information about items that are not recognised in the financial statements as they do not satisfy the recognition criteria but are relevant for the understanding of the financial performance of the consolidated entity.

### 30. Contingent liabilities and assets

#### CONTINGENT LIABILITIES

##### Group GST liability

The consolidated entity, as members of the Toyota Motor Corporation Australia Limited GST Group ("GST Group"), are jointly and severally liable for 100% of the goods and services tax ("GST") payable by the GST Group. The GST Group had a net GST payable as at 31 March 2024 of \$79,627,000 (2023: \$47,373,000). The company had recorded a liability of \$69,249,000 for its share of GST payable as at 31 March 2024 (31 March 2023: \$43,042,000). The consolidated entity, in association with other Australian incorporated entities with a common owner, implemented the income tax consolidation legislation from 1 April 2003 with Toyota Motor Corporation Australia Limited as the head entity of the income tax consolidated group. Under the income tax consolidation legislation, income tax consolidation entities are jointly and severally liable for the income tax liability of the consolidated income tax group unless an income tax sharing agreement has been entered into by member entities. At the date of signing this financial report, an income tax sharing agreement has been executed.

##### Class action

On 22 February 2024, Toyota Finance Australia Limited was served with a class action lawsuit claiming that between 2010 and 2018 there was an undisclosed flex commission arrangement between Toyota Finance Australia Limited and its dealerships that encouraged those dealerships to inflate the interest rates on loans arranged for their customers. Toyota Finance Australia Limited is currently reviewing the claim and cannot predict the eventual scope, duration or outcome at this time. As a result, TFA is unable to estimate the amount or range of any potential loss arising from the class action.

##### Other

From time to time, there may be litigation or regulatory proceedings against the consolidated entity. The Board continues to monitor each of these actions or investigations. We are not aware of any pending litigation, proceedings, hearings or claims negotiations which may result in significant loss to the consolidated entity.

#### CONTINGENT ASSETS

As at 31 March 2024, the Company filed an insurance claim for AUD 7,200,000. The insurance company has provided a preliminary position of indemnity and is in the process of reviewing the documentation provided by the Company. The potential recovery has not been recognised as an asset at year end on the basis that the payment of the claim was not virtually certain. The Company will monitor the claim's progress and recognise the asset when compensation becomes virtually certain.

### 31. Commitments

There were no capital commitments as at 31 March 2024 (31 March 2023: nil) for consolidated entity and company.

## UNRECOGNISED ITEMS (continued)

### 32. Subsequent events

Inflation and rising interest rates present a challenge to the Australian households, with impacts felt across various sectors of the economy. As a result of the macro-economic environment, management continues to monitor bad debts, loans and lease delinquencies. To date, no material escalation in the default trends has been observed.

Other than as set out above, the directors are not aware of any other matters or circumstances that has occurred since 31 March 2024 that has significantly affected or may significantly affect the operations of the consolidated entity, the results of these operations or the state of affairs of the consolidated entity in subsequent financial periods.

## OTHER DISCLOSURE MATTERS

This section covers other information that is not directly related to specific line items in the financial statements, including information about subsidiaries, related party transactions, company information and other statutory disclosures.

### 33. Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2b:

Name of entity	Country of incorporation	Class of shares	Ownership of interest	
			2024 %	2023 %
Australian Alliance Automotive Finance Pty Limited*	Australia	Ordinary	100	100

\* Investment value of \$2 has been rounded to nil. This subsidiary has been granted relief from the necessity to prepare financial statements in accordance with ASIC Instrument 2016/785 issued by the Australian Securities and Investment Commission. For further information, refer to note 36. The proportion of the ownership interest is equal to the proportion of voting power held.

Name of trust	Units owned	
	2024 %	2023 %
Southern Cross Toyota 2009-1 Trust **	100	100
King Koala TFA 2012-1 Trust **	100	100

\*\* Investment value of \$10 has been rounded to \$nil.

## OTHER DISCLOSURE MATTERS (continued)

### 34. Related party transactions

This note shows the extent of related party transactions that are undertaken by the consolidated entity and the impact they had on the financial performance and position of the consolidated entity.

#### A) ENTITIES IN THE WHOLLY OWNED GROUP

Toyota Finance Australia Limited, referred in these accounts as “Company”, is a wholly owned subsidiary of Toyota Financial Services Corporation, which in turn is a wholly owned subsidiary of the ultimate parent entity, Toyota Motor Corporation incorporated in Japan.

#### B) SUBSIDIARIES

Interests in subsidiaries are set out in note 33.

#### C) ASSOCIATES

Investments in associates are set out in note 25.

#### D) KEY MANAGEMENT PERSONNEL

##### (i) Key management personnel compensation

	<b>Consolidated and Company</b>	
	<b>2024</b>	<b>2023</b>
	<b>\$</b>	<b>\$</b>
Short-term employee benefits, post-employment, other long-term and termination benefits	2,130,756	2,229,631

##### (ii) Equity instrument disclosures relating to key management personnel

There were no issued ordinary shares of the ultimate parent entity, being Toyota Motor Corporation Japan, under option to key management personnel as at 31 March 2024 and 31 March 2023.

##### (iii) Loans to key management personnel

No loans to key management personnel were recognised as at 31 March 2024 and 31 March 2023.

## OTHER DISCLOSURE MATTERS (continued)

### 34. Related party transaction (continued)

#### E) TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Transactions and balances with related parties are set out below. These are included in the statements of comprehensive income and statements of financial position for the period.

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>Net financing income</b>				
Affiliate finance income	7,202	11,872	7,202	11,872
Interest on lease liabilities to affiliates	(149)	(111)	(149)	(111)
Credit support fees paid to parent entity	(22,245)	(19,965)	(22,245)	(19,965)
Debt issuance fees paid to affiliates	(192)	(176)	(192)	(176)
Debt issuance fees paid to parent entity	(263)	(232)	(263)	(232)
Interest expense on loan from securitisation trusts and subsidiary	-	-	(469,176)	(285,574)
Interest income from loan to subsidiary	-	-	150,465	67,384
Operating lease rental income from affiliates	16,913	-	16,913	-
<b>Other Income</b>				
Residual distribution from securitisation trusts	-	-	209,744	153,583
Maintenance and other fee income from affiliates	711	-	711	-
<b>Expenses</b>				
Security shared services and licence fee	3,505	5,510	3,505	5,510
Share of overhead expenses related to subsidiary	-	-	(50,981)	(39,519)
<b>Assets</b>				
Loans and receivables				
Deferred finance income from affiliates*	(6,970)	(11,794)	(6,970)	(11,794)
Other assets				
Accounts receivable from affiliates*	22,849	105,443	22,849	105,443
Intercompany advance to subsidiary	-	-	3,962,539	3,088,588
Investment in securitisation trusts	-	-	1,180,687	1,246,395
Investment in associates	-	-	4,284	4,284
Purchase of vehicles from affiliates	192,485	-	192,485	-
<b>Liabilities</b>				
Non-interest-bearing loans payable to affiliates	24,079	24,079	24,079	24,079
Interest rate swap contracts	-	-	72,752	24,130
Interest bearing loan from securitisation trusts and subsidiary	-	-	6,661,010	6,105,182
Accounts payable to affiliates*	128,910	97,898	128,910	97,898
Lease liabilities to affiliates	4,300	3,887	4,300	3,887
Accrued expenses payable to parent entity*	11,773	10,169	11,773	10,169

\* Non-interest bearing

## OTHER DISCLOSURE MATTERS (continued)

### 34. Related party transaction (continued)

No bad debts expense and allowance for doubtful debts were recognised in relation to any receivable due from related parties as at 31 March 2024 and 31 March 2023.

### 35. Auditor's remuneration

During the year, the following fees were paid or payable for services provided by the auditor of the company, its related practices and non-related audit firms:

	Consolidated		Company	
	2024 \$'000	2023 \$'000	2024 \$'000	2023 \$'000
<b>PricewaterhouseCoopers – Australian firm</b>				
Audit or review of the financial reports	964,006	902,885	964,006	902,885
Other statutory assurance services	340,789	235,253	340,789	235,253
Other assurance services	392,021	320,243	392,021	320,243
<b>Total audit and other assurance services</b>	<b>1,696,816</b>	<b>1,458,381</b>	<b>1,696,816</b>	<b>1,458,381</b>
Taxation	13,129	13,559	13,129	13,559
<b>Total remuneration</b>	<b>1,709,945</b>	<b>1,471,940</b>	<b>1,709,945</b>	<b>1,471,940</b>
<b>Related practices of PricewaterhouseCoopers-Australian firm (including overseas PricewaterhouseCoopers firms)</b>				
Other assurance services	99,591	131,031	99,591	131,031

### 36. Deed of cross guarantee

Toyota Finance Australia Limited and Australian Alliance Automotive Finance Pty Limited are parties to a deed of cross guarantee in which each entity guarantees the debts of the other. By entering the deed, the wholly owned entities have been relieved from the requirement to prepare a financial report and a directors' report under ASIC Instrument 2016/785 issued by the Australian Securities and Investments Commission.

The above companies represent a "Closed Group" for the purposes of the Legislative Instrument, and as there are no other parties to the deed of cross guarantee that are controlled by Toyota Finance Australia Limited, they also represent the "Extended Closed Group".

Set out below are the statements of financial position and statements of comprehensive income of the closed group for the year ended 31 March 2024.

## OTHER DISCLOSURE MATTERS (continued)

### 36. Deed of cross guarantee (continued)

#### CONSOLIDATED AND COMPANY STATEMENTS OF FINANCIAL POSITION

	2024 \$'000	2023 \$'000
<b>Assets</b>		
Cash and cash equivalents	3,070,045	2,104,066
Loans and receivables	26,209,498	22,252,676
Motor vehicles under operating lease	2,242,356	1,864,213
Derivative financial instruments	448,123	491,184
Investment accounted for using the equity method	116,189	102,972
Intangible assets	64,068	55,156
Property, plant and equipment	17,341	17,532
Right-of-use assets	39,911	21,865
Deferred tax assets	-	5,723
Other assets	1,314,872	1,374,506
<b>Total assets</b>	<b>33,522,403</b>	<b>28,289,893</b>
<b>Liabilities</b>		
Due to banks and other financial institutions	2,431,508	2,281,887
Bonds and commercial paper	20,971,661	16,788,751
Related party liabilities – securitisation trusts	6,661,010	6,105,182
Derivative financial instruments	487,357	623,946
Deferred tax liabilities	31,874	-
Other liabilities	656,424	449,212
Contract liabilities	136,974	125,300
Lease liabilities	46,479	29,034
<b>Total liabilities</b>	<b>31,423,287</b>	<b>26,403,312</b>
<b>Net assets</b>	<b>2,099,116</b>	<b>1,886,581</b>
<b>Equity</b>		
Contributed equity	120,000	120,000
Reserves	2,890	4,957
Retained earnings	1,976,226	1,761,624
<b>Total equity</b>	<b>2,099,116</b>	<b>1,886,581</b>

## OTHER DISCLOSURE MATTERS (continued)

### 36. Deed of cross guarantee (continued)

#### CONSOLIDATED AND COMPANY STATEMENTS OF COMPREHENSIVE INCOME

	2024 \$'000	2023 \$'000
Interest revenue	1,522,927	998,153
Rental income on motor vehicles under operating lease	525,251	440,162
Fee income	61,327	54,015
<b>Financing and similar revenue</b>	<b>2,109,505</b>	<b>1,492,330</b>
Interest expense and similar charges	(1,296,669)	(1,172,464)
Depreciation expense on motor vehicles under operating lease	(422,741)	(368,282)
<b>Financing expense and similar charges</b>	<b>(1,719,410)</b>	<b>(1,540,746)</b>
<b>Net financing and similar revenue</b>	<b>390,095</b>	<b>(48,416)</b>
Other revenue	325,978	246,371
<b>Net operating income</b>	<b>716,073</b>	<b>197,955</b>
Credit impairment loss	(73,931)	(15,640)
Non-credit impairment reversal	(428)	21,086
Employee benefits expense	(194,213)	(177,220)
Depreciation, write-off and amortisation	(35,345)	(29,034)
IT and communication expense	(54,033)	(41,334)
Sales and marketing expense	(9,418)	(9,765)
Other expenses	(42,800)	(32,783)
Share of net profits of associates accounted for using the equity method	15,284	16,050
<b>Profit/(loss) before income tax</b>	<b>321,189</b>	<b>(70,685)</b>
Income tax expense	(106,586)	(122)
<b>Profit/(loss) attributable to owners of Toyota Finance Australia Limited</b>	<b>214,603</b>	<b>(70,807)</b>
Other comprehensive income		
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	(2,067)	828
<b>Total comprehensive income/(loss) attributable to owners of Toyota Finance Australia Limited</b>	<b>212,536</b>	<b>(69,979)</b>

## DIRECTORS' DECLARATION

In the directors' opinion:

a) the financial statements and notes set out on pages 7 to 83 are in accordance with the Corporations Act 2001, including:

(i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and

(ii) giving a true and fair view of the consolidated entity and company's financial position as at 31 March 2024 and of its performance for the year ended on that date: and

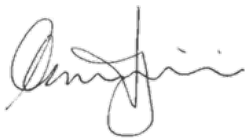
b) there are reasonable grounds to believe that the consolidated entity and company will be able to pay its debts as and when they become due and payable; and

c) at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed Group identified in note 36 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 36.

Note 2(a) confirms that the financial statements comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors.

For and on behalf of the Board,



E. Tsirogiannis

**Director**

Sydney  
27 June 2024



H. Ito

**Director**

Sydney  
27 June 2024





## Independent auditor's report

To the members of Toyota Finance Australia Limited

### Our opinion

In our opinion:

The accompanying financial report of Toyota Finance Australia Limited (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's and Group's financial positions as at 31 March 2024 and of their financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### What we have audited

The Company and Group financial report comprises:

- the Consolidated and Company statements of financial position as at 31 March 2024
- the Consolidated and Company statements of comprehensive income for the year then ended
- the Consolidated and Company statements of changes in equity for the year then ended
- the Consolidated and Company statements of cash flows for the year then ended
- the notes to the financial statements, including material accounting policy information and other explanatory information
- the directors' declaration.

### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company and the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report for the year ended 31 March 2024, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon through our opinion on the financial report.

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In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of the directors for the financial report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Company and the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or the Group or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [https://www.auasb.gov.au/auditors\\_responsibilities/ar3.pdf](https://www.auasb.gov.au/auditors_responsibilities/ar3.pdf). This description forms part of our auditor's report.

PricewaterhouseCoopers

David R Cox  
Partner

Sydney  
27 June 2024









